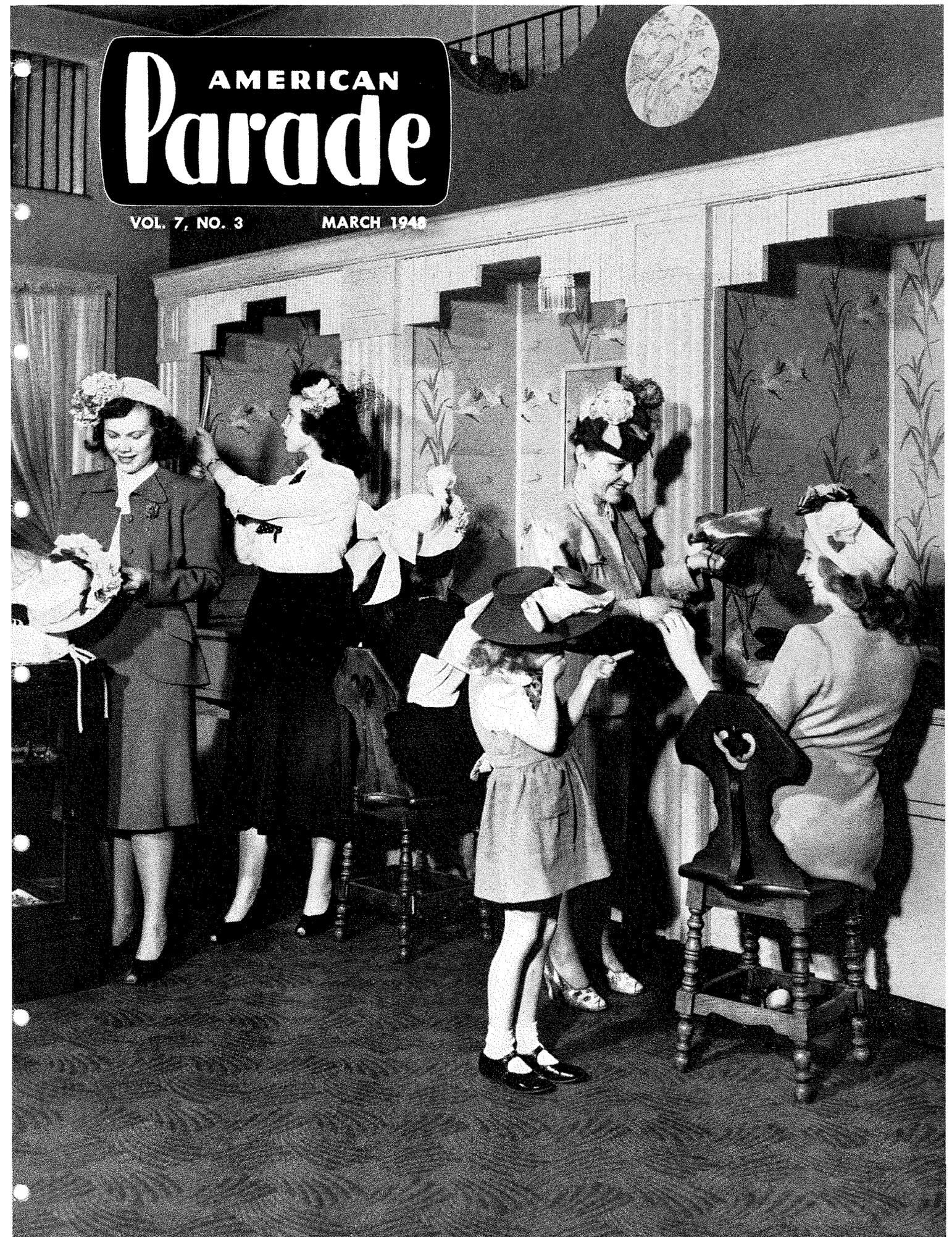


AMERICAN Parade

VOL. 7, NO. 3

MARCH 1948



American PARADE

Published by and for Employees of
American Wheelabrator and Equipment Corp.
Mishawaka, Indiana

VOL. 7, NO. 3

MARCH, 1948

MARJORIE E. FRAZEE
Editor



Coquettish, beguiling, devastating, fantastic — it's still an Easter hat. Selecting an Easter bonnet in the LoMar Shop in Mishawaka are Mary Jane Killian, Marian Harrold, Anne Spart, Charlene, (daughter of sales engineer Frank Johnson), Marie Davis, and Agnes Ernst.

Insurance Cost Reduced

Because the "experience" of the Group Life, Health, and Accident Insurance carried by most AWECO workers has been so good the past year, the cost has been reduced.

To properly reflect this accounting, the Company will not make the weekly deduction for insurance premiums for a period of 12 weeks, starting the week ending March 5, 1948, and ending the week of May 21, 1948. After that time regular deductions will be made in the amounts as shown in the printed booklet.

The Management commends its workers for securing this improved experience — the second year.

Another Family at AWECO



Carl, Arden and Harry Glen Martin

When HARRY GLEN MARTIN applied for a job in August of 1937 he was interviewed by Harry Smith. At that time Mr. Smith was the steel shop superintendent. The prospective worker was given a test: First he was asked: "Can you read a blue print?" Glen answered, "yes". Then he was handed a drawing of an abrasive separator, and asked how the abrasive made its way through the separator. Glen read the print correctly, and as his other qualifications were acceptable, was instructed to report for work at noon of that same day. Glen has always worked in the sheet metal department . . . his present work being cabinet layout.

When he isn't working at *American* or thinking up ideas to turn into the suggestion system — in 1946 he tied for top honors for the year — he spends most of his time with his 11 and 13 year old boys. They have a wood working shop in the basement where they make all sorts of articles. In summer it's baseball and basketball that occupy the time of the Martins. Glen also has two married daughters.

CARL MARTIN came to *American* July 6, 1942 looking for a job. He says Harry Smith handed him a blue print and asked if he could read it. To Carl the drawing looked like a "mess of chicken tracks". Next Andy Stevens interviewed him and put him to work as a material

handler. Later he filled stock room orders.

When the war called, Carl spent over three years in the Army, after which he returned to *American* in 1946 to again work in the stock room. For the past year he has been a stock chaser . . . keeping track of the various parts on a particular order.

When he isn't working at *American* Carl spends most of his time building a house for his wife and year-old son, Carl, Jr.

ARDEN MARTIN came to work in October of 1946. He came because brothers Carl and Glen had talked about the plant so much he felt sure it would be a good place to work. Previous to working here he had been employed by the Lowe Lumber Co.

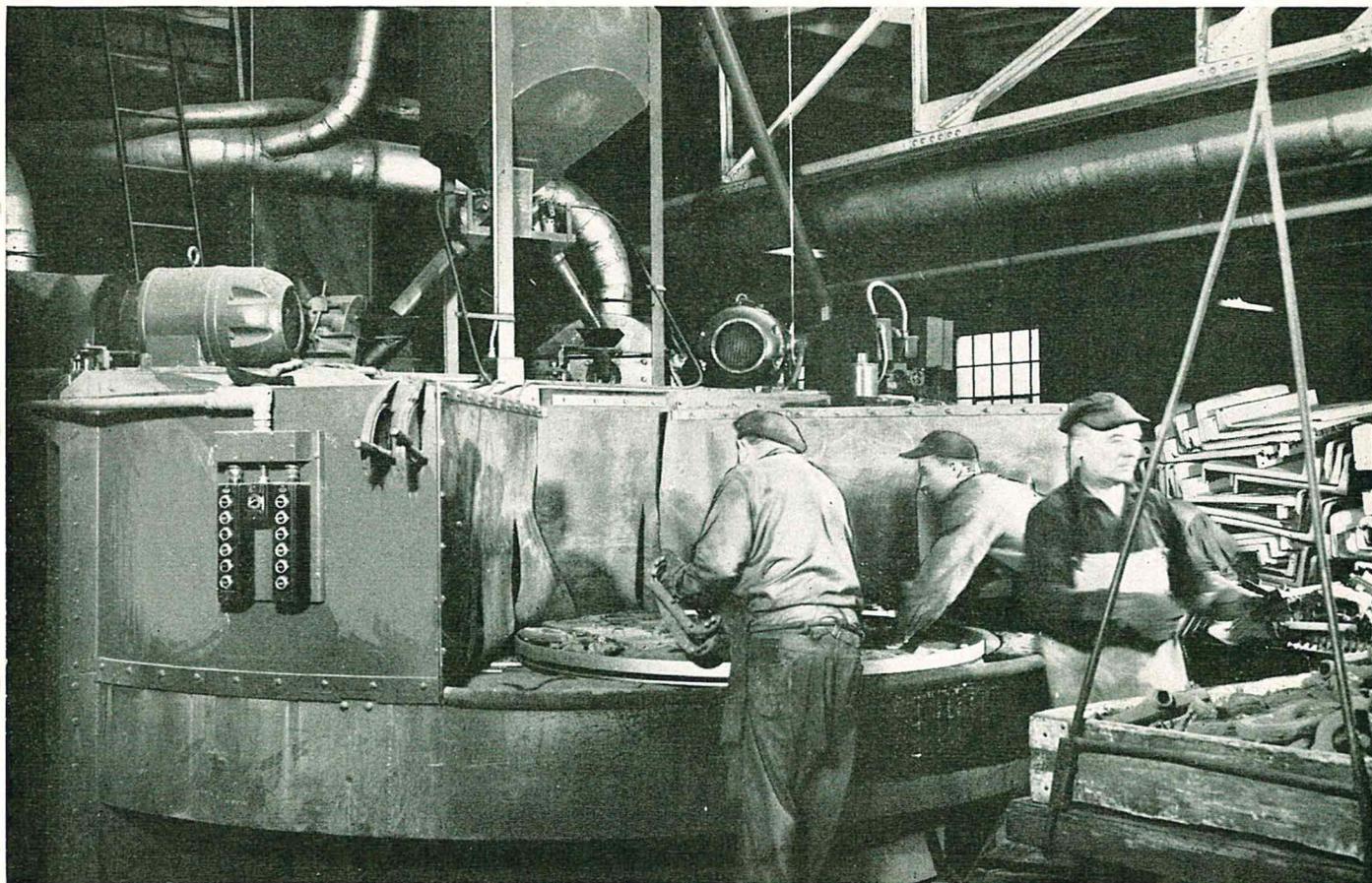
Arden's first job was as a trucker on the day shift. Then he was transferred to operating a drill in the machine shop at night. Now he works on the day shift performing the same operation.

Away from work he spends a lot of time on church work and indulges his love of music by playing his guitar. He, too, is married.

Get an ELECTROMODE Heater

Regular price \$30.98
Your Price \$19.20

Cash or \$1.00 a week on payroll deduction plan. Contact the Personnel Department.
195 Portable and 7 Wall-type Heaters
Already Sold!



Cooking on the Front Burner

Two of the most important furnishings of any home are a cook stove and a heating furnace.

Today's modern, streamlined, gleaming stove, is a carefully designed piece of equipment manufactured under modern conditions. At Kalamazoo Stove and Furnace Co., Kalamazoo, Michigan these modern methods are apparent in their foundry where a No. 4 Wheelabrator Table and a 48" x 42" Wheelabrator Tumblast are installed.

With the installation of the Wheelabrator equipment the cleaning time was shortened. Where it formerly required 2 to 3 hours per load to clean plate work, the same parts are

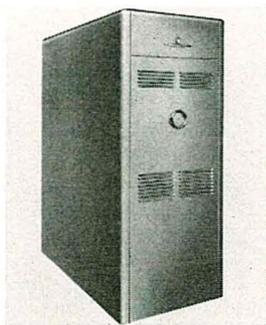
Wheelabrated on a No. 4 Table in 3 to 7 minutes. The workers in the cleaning department like the Wheelabrator for they can turn out more work, and as they are on piece work, they can make more money.

Another advantage is the saving in breakage. In cleaning top grates for gas stoves with any other method, the breakage is prohibitive. With the No. 4 Table the breakage is negligible and when it does occur it is usually due to carelessness on the part of the operator.

Parts cleaned in the Wheelabrator range from ½ lb. to 200 lbs. in weight and include all cast parts for Kalamazoo stoves and furnaces.



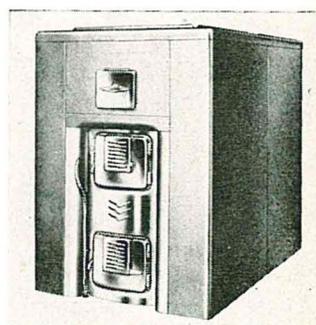
Combination Range



Oil Furnace



Gas Range



3-Fuel Furnace



Left to right, first row: Frank Gehl, inspection; Ernest Young, Stanley Hes, and Andrew Stevens, stock room; Jack Bowers, steel. Second row:

Donald Foutch, foundry; Walter Nelson, and Ralph Harrington, steel; Hart Baugher, stock; Robert Gibbens, receiving; Joe Hendrickson, maintenance; Marvalynn Powell, steel; and Ray Steele, personnel. Third row: Jack Metcalf, machine; Bill Rapp, steel; Bill Kauffman, Sr., shipping; Art Murphy, maintenance; and Gorden Hensel, steel. Back row: Bill Crowell, shipping; Al Blaskie, foundry; Gene Dickerson, stock; Walt Beatty, machine; and Sam Hearrell, machine. Stanley Krzeszewski is behind the desk.

Sharing Problems and Help

On the second and fourth Tuesday of every month, the foremen and supervisors meet with factory manager Stanley Krzeszewski.

The meetings are held in Mr. Krzeszewski's office. At these sessions various subjects are discussed such as: production problems, company policy, production outlook, business conditions in general, oper-

ating expenses, safety, personnel, the labor market, labor turnover and the causes for this turnover, new processes, new equipment, cost reduction, and other pertinent points.

Questions are asked and answered during these sessions, too. The purpose, of course, is to keep foremen advised of what is happening, what to expect, and how

best to meet the problems when they arise.

Such meetings, where all the foremen and supervisors are together make for closer coordination between the various departments. Also, the interchange of ideas is helpful in solving problems as they arise, anticipating changes, and keeping informed generally.

Actual Insurance Claim

Case No. 32

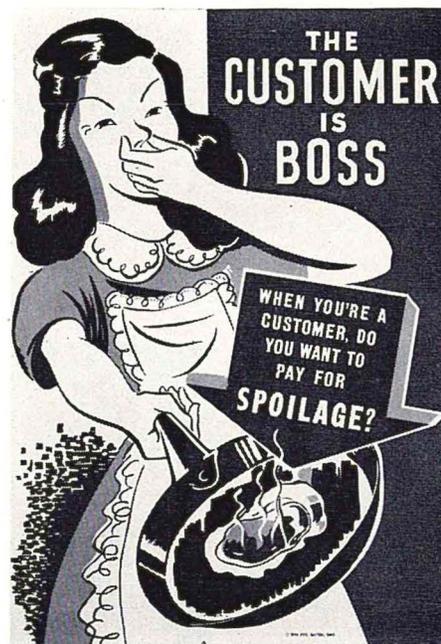
Claim: Dependent child broke arm

Emergency hospital bill \$ 7.50
Actual doctor bill 20.00

Insurance paid hospital bill \$ 7.50
Insurance paid doctor bill 12.50

Insurance cost to employee: . 75c a week (employee and three dependents), or one-half the premium. The Company pays the other half of the insurance premium.

Total cost to worker if he had not had sick and accident insurance \$27.50



Every Wednesday Night

The *American* basketball team meets every Wednesday to play or practice. Sometimes games are played on the opponent's home court, other times in the Battell School gym where the team practices.

The team plays for the fun of it, so whether they win or not their enthusiasm is undampened.

Members of the team include: George Scott, Jr., Bob Lehner, Charles Smith, Gorden Menzie and Jack Brubaker of the machine shop; Rudy Fermi, Jim Pollock, Rex Reihl, Neil Soule, and Russell Wade of the steel shop, Charles Kedik of the stock room, and Bill Beebe, office.

Published by permission

Three More Men Added to Sales and Service Staffs



Robert W. Parkins

ROBERT W. PARKINS, whose service and erection work centers around the Pittsburgh sales area, has a varied work experience background.

Beginning with college at Penn State, where he studied industrial engineering, Bob spent the next 15 years as industrial engineer and purchasing agent for Columbia Radiator Co. Following this he devoted two years to the heating and construction engineering industry.

As a Chief Petty Officer with the Coast Guard Sabotage Patrol in the Ninth Naval District (Pittsburgh area) he spent a year in uniform. This was succeeded by a connection with the Dravo Corp., where Bob was a supervisor in the materials handling and materials control department. Immediately prior to joining *American* in November of 1946, he was connected with Liggett Spring and Axle Division, Monongahela, Pa., in the sales scheduling and production department.

He and Mrs. Parkins have four children — Robert V., 20; Nancy, 18; Sue Ann, 16; and Judith, 5. For recreation this ex-sailor likes boating, and river cruising. He's also a 32d degree Mason, a member of the Shrine, and the Propeller Club.

S. O. Weeks

S. O. WEEKS brought to his job as service engineer, a background of experience that is a big help in carrying out his job of installing *American* equipment

in the South-eastern part of the United States.

His past experience includes a connection with the Crane Co., where he was general foreman of the grinding and cleaning department; six years at Maryland Sanitary Co., as chief inspector in the shell division, superintendent of the melting and alloy division, foundry metallurgist, and trouble shooter. His last association before joining *American* last August, was as foreman of the general polishing department at Eastern Stainless Steel Co.

When summer comes, the odds are good that this worker will be spending his spare time salt water fishing around Baltimore. Rock sea trout, hard head, blue fish, crabs, and oysters are his favorites.

In winter, when the same water freezes



S. O. Weeks

over, he loves to skate. For a slightly less rugged sport, he bowls duck pins. Around his home, duck pins are preferred to the regulation tenpins . . . like his fellow bowlers he rather looks down on the people who like tenpins, reminding them it takes more skill, if less strength to roll up a good score in duck pins.

He's a married man and the father of 11-year old Barbara, and Susan Gail, born October 25, 1947.

George F. Burditt

GEORGE F. BURDITT (rhymes with 'heard it') works in the Pittsburgh sales office with John N. Harper. This new sales engineer is a native of Kansas. Ft. Hayes Kansas State College, and Kansas

State College educated him in mechanical engineering and industrial chemistry. His degree was awarded by the latter.

During his time in college he spent summers and spare time working as a civil engineer for the U. S. Soil Conservation Service in the dust bowl area.

Upon graduating from college, he joined Gustin Bacon Co., Kansas City, Missouri, to do development engineering. In this capacity Mr. Burditt worked on research, production engineering and sales. This company makes insulating material, railroad and oil field specialties, pipe couplings, etc. (See the January issue of *Parade* for the story of the *American* Dustube Dust Collectors installed at Gustin Bacon . . . it was recommended by Mr. Burditt).

George is an avid sportsman — not only did he play in the backfield on the football team until a knee injury put him out of the game permanently, but also engaged in baseball, softball, track, and volleyball.

At various times he coached and acted as manager of some of the various teams. Now hunting, fishing, golf, and bowling are his sporting pastimes.

At home are Mrs. Burditt, Babs 4½ and Jeff 1½.

Mr. Burditt is a member of the Junior Chamber of Commerce, American Chemical Society and American Acoustical Society. His leisure time occupations include bridge, tinkering in his wood and metal workshop (where he makes lamps, furniture, and gadgets), and reading (mostly technical magazines and books).



George F. Burditt

J. A. Schmidt, Jr.

Assistant Secretary
and Assistant Treasurer

JACOB A. SCHMIDT, JR., that's a name you have often seen signed on your pay check. And that's a man in which you are naturally interested. Our assistant treasurer and assistant secretary is a native of Mishawaka. After graduating from the local high school he entered Notre Dame University and majored in accounting and business administration.

To add to his income while in college he was branch manager for the Curtis Publishing Co., kept books for a number of businesses, sold shoes, was assistant fountain manager of Bruggner's Drug Store, and in the summers traveled with big name bands playing a saxophone and clarinet.

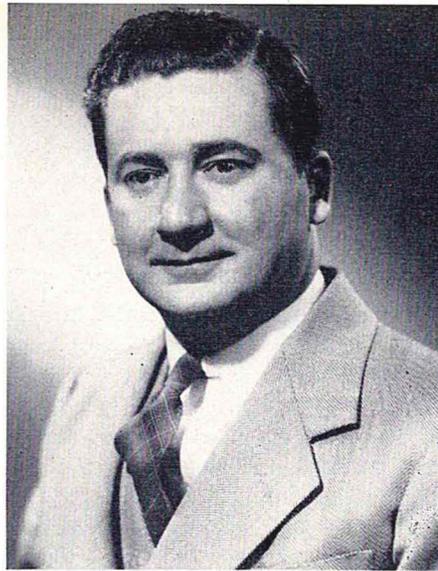
His first full time job was in the office division of U. S. Rubber Co. In his spare time Jake took additional courses in federal taxes, business administration, money, banking, credit, finance, and related subjects from LaSalle Extension University.

At U. S. Rubber, during his first year of employment he was shifted from department to department, gaining diversified experience. The second year he was transferred from the office manager's division to the accounting division, where at various times he did factory, cost, tax and insurance accounting.

Looks for Better Position

All this shifting around gave the young accountant a lot of experience, but was not, in his opinion, leading him into a satisfactory situation. After careful consideration Jake decided to quit his job and devote his entire time to looking for an opening in a small company offering opportunities for a young, ambitious man. Therefore, in April of 1935 he announced his intention of resigning.

Answering a help-wanted advertisement he was interviewed at *American* by Harold Miller, secretary-treasurer of this company. Mr. Miller was favorably impressed with his personality and qualifications, but thought he should talk with Mr. Pfaff. At an interview several days later Mr. Pfaff agreed with Mr. Miller's conclusion, but thought he should talk



with Mr. Minich, the president. Mr. Minich thought he was too young, but after a talk he, too, agreed — and Jake came to *American* two weeks later to work in the accounting department.

Less than two years after coming to *American* he was appointed assistant treasurer. In January of 1946 he added the duties of assistant secretary to his responsibilities.

Varied Outside Interests

Jake always seems to have time to take part in educational, social, and benevolent activities. For example: He was president of the St. Joe Valley Chapter of the National Assn. of Credit Men; a charter member of the Assn. of Credit Accountants of South Bend; a director of the Mishawaka Community Fund; officer and director of the Mishawaka Chamber of Commerce; a Fourth Degree Knight of Columbus; active in the work of both St. Bavo's Catholic Church in Mishawaka and the Silver Creek Catholic Church at Sister Lakes; was an Eagle Scout, an Assistant Scout Master, and still serves on the Committee of Troop 5. In addition he is an officer and director of the Leewood Corp., and Director of the AWECO Savings and Profit Sharing Plan. Turning teacher, he has taught two courses in Federal incomes taxes for study groups organized by the NACA.

Away from work he likes to dabble in photography. While movies have occupied his interest for several years, recently he has been using a 35 mm. still camera.

During the summer the Schmidts — Jake, Sue, and 8-year-old Nancy — live at Sister Lakes, giving Jake the opportunity to get in some fishing. He estimates golf as his most expensive hobby so little does he play.

K. H. Barnes

Chief Engineer

KENNETH H. BARNES is a willing and able to prove his ability — fact he prefers to prove it.

Coming to *American* in 1936 as a sign engineer, he proved his ability design equipment. When he was transferred to the sales department five years later so well did he prove his ability at that line that he was made assistant Mr. Andrus in 1945. This is the man who was appointed chief engineer in May 1946.

Because he is sure of himself, he does not take credit for the accomplishments of others. He points out that in a company of this type no one person is entirely responsible for any major developments; they are the consolidation of the ideas of a number of people. For this reason his contributions to the designs of a number of Special Cabinets and the Swing Tables do not mean that he designed them entirely.

Worked His Way Through College

As to his early background: He was born in Three Oaks, Michigan, the son of a veterinary surgeon. After finishing local high school, where in addition to being an honor student, he played basketball, football, baseball, and tennis, he entered Michigan State College to study for a degree in structural-civil engineering.

Ever since the eighth grade in school he held a steady job during summer vacations. These jobs included driving a truck, working on a bridge gang, working for a produce company, working for a landscape gardener, and playing drums in a dance orchestra. College was no chance for he worked his way through school helping in the maintenance of the university buildings and grounds, and in charge of the student kitchen in one of the dormitories.

Then he graduated with high honors in 1933. He stood first in the College of Engineering and third in the entire student body. He also wore the keys of Tau Phi, Phi Kappa Pi, and Phi Lambda

Ideas Pay Off in Cash



cholastic honor fraternities. That year marked his marriage to Elizabeth Fer.

During the three years between the he was graduated from college and e to *American*, Ken was employed in enance engineering.

Instant Mood Changes

One of the dynamic elements of his onality is his ability to switch moods antly. It is bewildering to the un- ated to suddenly realize he has switch- rom a casual conversation to teasing, rom teasing to a concise, easily under- ble explanation of a complicated lem. This ability to explain so clearly simply that anyone can understand le him an excellent sales engineer, and ief engineer that can get things done out confusion.

He is thorough in anything he under- s. He loves to play pranks, tease, and . . . and enjoys it when the joke is n. He is fair and honest in his busi- and social dealings, and readily makes holds a host of friends. Ken also feels every question deserves an answer, always tries to give one.

He carries a wallet full of membership ls denoting membership in the Masons, ineers Club of St. Joe Valley, Ameri- Foundrymen's Assn., National Rifle American Society of Experimental ss Analysis, and he's a professional en- er of the State of Indiana.

When he isn't working — and that's , for he spends many evenings at his — he prefers relaxation in golf, rab- and bird hunting, sports, and the panionship of his wife and 11-year son, Calvin.



Herman Fries



Ernest Dickson



Herman Jones

The pay-off came again in the year 1947 — the pay-off to those thinking workers who turn in their ideas and win money from the suggestion system.

When the committee looked back over the year they came up with these facts: 146 ideas were turned in to the com-

mittee. 46 ideas were accepted and awards paid. 24.6% of all ideas turned in were accepted.

When the committee tried to determine the winners of the year-end awards for:

The best suggestion submitted during the year;

The worker submitting the most accepted ideas;

The worker winning the most money; they found that no matter how they figured it, there was still a tie between ERNEST DICKSON, HERMAN FRIES and HERMAN JONES. So it was agreed to award equal prizes to each of the men.

Every accepted suggestion carries with it a cash award to the person submitting the idea. In addition, when a worker has five ideas accepted, he is paid a bonus. This bonus of \$5.00 is paid for each five ideas. Last year five names were added to the "5" Club — those workers with five accepted ideas. The entire list includes:

- | | |
|----------------|------------------|
| Ralph Banes | Milferd Gardner |
| Fred Bishop | Herman Jones |
| Ebal Chayie | Ray Hutchins |
| Ernest Dickson | Marvalynn Powell |
| Herman Fries | Donald Raabe |
| Stanley Hes | Frank Rendel |
| H. Glen Martin | Kenneth Rohleder |
| Odelia Schaut | Lewis Shidaker |
| William Shultz | E. M. Young |

The 10 Club, to which no new names were added last year, includes:

- | | |
|-------------------|----------------|
| James K. Davidson | Decatur Jaycox |
| Mildred Fore | George Simmons |
| Eugene Heighway | |

DON MURRAY of the stock room has been added to the Suggestion Committee as a labor representative from the Stock Room. The personnel of the committee is changed from time to time in order to benefit from the experience and thinking of new appointees.





Athletic Association Board of Directors

A.A. Financial Statement

Money Taken In

January 1, 1947 Balance in Bank		\$ 865.97	
Coke and Milk	\$9797.37		
AWECO Contribution	1200.00		
Julianna Club Candy Sale	1027.15		
Candy (Grayson)	149.79		
Dance and prize	293.25		
Radio prize	110.95		
Receipts from Stag Party	94.70		
Candy (Canteen)	46.80		
Peanuts	34.03		
Golf Balls	2.50	\$12756.54	\$13,622.51

Money Paid Out

Coca Cola Coolers	218.60*		
Coca Cola	3643.50		
Milk	3279.98		
Advance to Julianna Club			
for candy	1305.30		
1947 Picnic	964.45		
Soft Ball Team	928.64		
1946 Christmas Candy	763.33		
Dance and prizes	283.06		
Stag Party	207.06		
Julianna Club Contribution	120.00		
Bowling (day and night forces) ..	100.00		
Radio for prize	99.95		
Treasurer's Salary	50.00		
Playing cards	57.22		
Flowers	25.00		
Supplies	20.04		
Basket Ball	18.00		
Small truck for coke	9.90		
Lock for coke storage room	2.50		
Vending Machine License	7.00		

January 1, 1948 Balance in Bank	\$ 1518.98	
	\$12103.53	\$13,622.51

*Three Coca Cola Coolers @ \$275.00	825.00
2186 Cases of Coke @ 10c	218.60

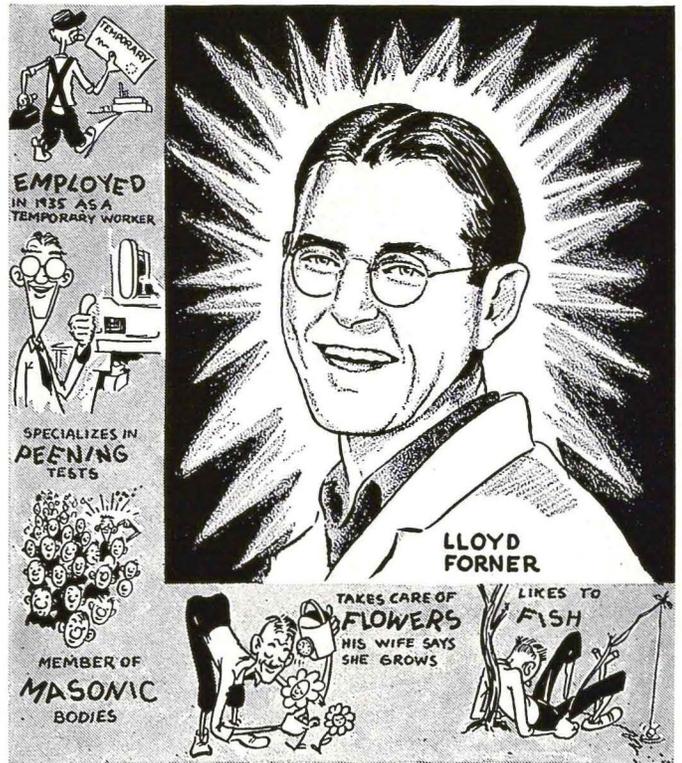
Balance due on coolers	606.40
F Bond matures Jan. 1, 1955, present value	\$ 797.00
(maturity value \$1,000.00)	
Money invested in Credit Union	\$ 220.00

Playing cards are being held for card parties and monthly releases of one pack per director. If you wish cards for a party or to use at noon, see your AA Board member.

Softball uniforms are being cleaned and stored at Clark's Laundry.

Basketball uniforms are charged out to men using them.

Family Album . . . Senior Tester



Counting Up the Money



Joseph Snyder, Union President; Sidney Brugh, Bargaining Committee; John Pawlowski, Vice President; Paul Kizer, Bargaining Committee; and Nurse Kathryn Glass count up the money donated to the recent "March of Dimes". Total: \$155.00 — more than three times the amount given last year. The Union — Local No. 995 UAW-CIO, sponsored the one-day solicitation.

Credit Union Again Shows Profit



The Officers of the Credit Committee: Melvin Ranstead, Vice President; June Koontz, Secretary; Don Karnes, President; George McNeile, Vice President; and Walter Beatty, Supervisory Committee. Not pictured: Edward Huemmer, Treasurer; Jesse West, and Keith Gordon, Supervisory Committee.

The Credit Committee: Bernard Byrd, Luther Camp, and Carl Peterson.

Statement of Condition

ASSETS		LIABILITIES	
Cash on hand	\$2488.19	Shares	\$6374.36
Savings Account	1521.54	Reserve for bad loans	356.42
Notes	3161.99	Surplus:	
		Net profit as of December 31, 1946 ...	\$ 95.90
		Gross profit as of December 31, 1947 ..	387.59
			<u>\$483.59</u>
		Less 20% transfer to reserve	
		for bad loans	42.65
		Undivided profits	218.43
		Net surplus	<u>222.51</u>
	<u>\$7171.72</u>		

Receipts and Disbursements

RECEIPTS		DISBURSEMENTS	
Shares Sold	\$ 5909.29	Withdrawals	\$ 4129.00
Loans repaid	12007.37	Loans made	11377.00
Interest	501.15	Expense	69.85
Fines	45.62	Cash	2913.58
Fees	26.00		
	<u>\$18489.43</u>		<u>\$18489.43</u>
RECONCILIATION OF RESERVE		PROFIT AND LOSS	
Balance, June 30, 1947 ...	\$242.15	Interest on loans	\$501.15
Membership fees \$26.00		Less: Expenses	\$69.85
Fines	45.62	20% transfer to Reserve	
	<u>71.62</u>	June 30, 1947	43.61
Plus 20% transfer	42.65	Dec. 31, 1947	42.65
	<u>\$356.42</u>		<u>86.26</u>
			<u>156.11</u>
			<u>\$345.04</u>



Recent Suggestion Award Winners

HERMAN JONES—Discontinue from the Bill of Material, fan pipe connection (part No. 76355) when separator part No. 49296 is used. This item is not needed on this assembly.

Eliminate part No. 77956, baffle on the 20" x 27" Tumblast and in its place use part No. 77957 baffle which is used on the 27" x 36" Tumblast. This will eliminate a duplication of parts.

M. I. Dorfan Talks to A.F.A. in Texas

M. I. Dorfan, manager of the dust and Fume Control Division talked before the American Foundrymen's Assn., Fort Worth, Texas, February 20, 1948. Mr. Dorfan's subject was "The Present Status of Dust Collection as Applied to Industry in General and Foundry Ventilation in Particular".

In his talk he touched on the advantages and necessity of dust collection, explained the various types of collectors, and answered questions presented by the audience.



FOUNDRY

Arden W. Paxton, Frederick C. DeBeck, Xaverus R. DeBaets, Jack N. Kinney, Walter E. Meade, William W. Drew, Jack E. Dunning, Gerald L. Searfoss, Frederick N. Harrington

SHIPPING

Loyal A. Beehler, William A. May

STOCKROOM

Maurice L. Huff, Alton O. Huff

DEMONSTRATION

Harold P. Flowers, Moses M. Baiz

MISCELLANEOUS

Mary S. Redman; Kenneth E. Blessing, Sales Engineering; Walter H. Jasiewicz.

OFFICE

William L. Beebe, Barbara Washburn

ENGINEERING

Donald A. Doerr, Richard J. Zeller, John L. Walter

Cupid Cotillion News

KATHRYN GLASS wishes to thank all those who helped sell tickets and worked on the various committees for the Cupid Cotillion. These people include: Special favors committee: Angela Grilli, Alba Fisher, and Esther Gallaher.

Publicity Committee: Agnes Ernst, Virginia Scheetz, Doris Pearce, Mary Lou Harrington, Lucy Goley, and Doris McGraw.

Ticket Committee: Mary Brennaman, Martha Norton, Marie Davis, Adelia Canarecci, Rosmary Reed, Margaret Daugherty, and Maxine Cary.

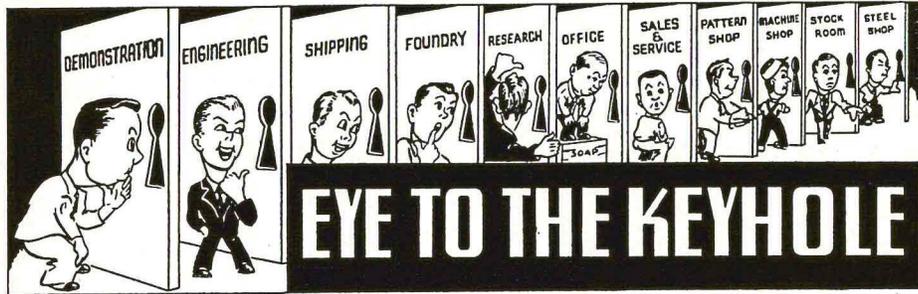
Those men in the factory who helped sell tickets were: George Scott, Sr., Armando Nicolini,

Edgar Mumby, Lynn Bowers, Edgar Hixenbaugh, Joe Snyder, James Powell, Arneal Squibb, Jep Minnes, Calvin Kelly, Louie Draving, and George Reith.

The Julianna Club thanks those who donated door favors for the Cupid Cotillion. The donors, prize, and winners are:

Athletic Assn.—Ronson lighter—Jack Clacys; Schumacher Construction Co.—\$5.00—Ray Steele; Van Rie Jewelry — compact — Mrs. Ray Steele; Edgewater Floral Place — two orchids — Anne Ribarich and Kathryn Glass.

Art Swanson, Receiving, was awarded the radio, and Xaverus R. DeBaets, Foundry, the travel iron and kit.



EYE TO THE KEYHOLE

STOCKROOM

Reported by Blanche Null

Recently Marjorie Frazee visited the stockroom with the sole purpose of flashing HERMAN FRIES' picture. It was a most inopportune time as Herman was without his teeth. Herman was so mortified he ran away, all but jumped into one of the stock bins, then pecked out at her. Here was a refuge where he could put his teeth in without being discovered — and he did. He ended up by having his picture taken — teeth flashing in a big smile.

MARGARET HARRINGTON knew it was Friday the thirteenth. She started out her day by falling flat in the office . . . and, as the office was full, she was acutely embarrassed. Then on top of this, she stumbled over a truck in the machine shop aisle and severed a blood vessel!

HART BAUGHER performed his usual good deed on Valentine's Day. He always brings the stockroom office girls a heart-shaped box of candy. It was much appreciated.

FRANK LANGYEL tells of going fishing with RALPH WHITTAKER and ANDY STEVENS in a life raft with a 90 lb. anchor. As Frank tells the story, he caught a blue gill so big that the fish pulled them 1½ miles down the stream, gave a quick turn and threw raft, men and all onto dry land!

PATTERN SHOP

Reported by Eldien Powell

If you think a day's work is long, think about ELDIEN POWELL and LEO GORDON — they attend classes in pattern making for four hours — 6:00 to 10:00 P.M. — every Monday night. They are attending classes in connection with their pattern making apprenticeship. Eldien says the study seems to include everything but English.

OFFICE

Reported by Mildred Fore

It's a diamond on ROSE BONJORNO'S left hand — the ring from Lowell Spalding.

Some people see it in the news reels, but MARIE DAVIS (Accounting) attended the Rex ball of the Mardi Gras in New Orleans this year. She spent a week there attending parties, parades, and celebrations of the holiday season. Lucky!

Someone was so interested in seeing that JOE BAUTERS (payroll) attended the Julianna Club dance, that he posted a notice asking any girl interested in the dance to contact Joe. Needless to say, Joe received a lot of unsigned answers.

SHIPPING

Reported by: Margaret Daugherty, and Alba Fisher

Do you like music? You do? Then come right down to the shipping department. We've got all kinds. Most anytime you come down you can hear some whistling. We also have two crooners, JACK CLAEYS and RUSSELL SHUTES. Then in the north shipping room they have a yodeler — ED McDOWELL. He yodels in real hill billy style.

Ask IRVIN FRIES how he likes black coffee. The other morning his wife got his coffee and that of his brother-in-law mixed up. The brother-in-law (RALPH AUSTIN) drinks black coffee and Irvin takes cream.

ENGINEERING

Reported by Harry Hixenbaugh

When MARILYN SPRAGUE and ROBBIN WALL were married February 7, HAROLD SCHULTE sang at the wedding and JUDY SCHROFF was matron-of-honor.

Comment by CHARLIE GEHRING (accounting) to RAY LEUTHOLD one of those icy days when the bus on which they were riding was skidding all over the street: "Two hours of thrills for 7c".

The weather is blamed for everything. ROY GUIITE, with a serious face, assured DOUG CAMPBELL (service engineer) that a piece that was 4' short to fit the dust collector he was installing, had shrunk because of the cold weather.

ANNE SPART and the Julianna Club are grateful to all those who assisted in selling candy during the Holiday season. They hope everyone is included in the following list: Joe Snyder, Sid Brugh, John Pawlowski, Ted Copp, Ed Coleman, Frank Miles, Greg Thompson, Bill Haas, Jim Curtis, Bill Snyder, Kathryn Glass, John Foster, Bill Fore, Paul Kizer, Calvin Kelly, George Scott, Sr., Mel Morris, Ray Steele, Lena Turner, Julia Deak, Esther Gallaher, Delia Frisoni, and Z. Harry Smith.

Shop employees: Turn in your ideas on how to produce Wheelabrator Wheel assemblies CHEAPER, FASTER, BETTER. Do it before May 1, 1948, as contest closes then.

AWARDS PAID FOR EVERY ACCEPTABLE IDEA

For best idea: \$25.00 bonus!

PROUD PAPA

SIDNEY BRUGH (machine, night)
ROBERT E. SCHALLIOL (advertising)
HERBERT ARNOLD (steel)

REASON

Marjorie Ellen, born February 13
Charles Earl, born February 13
Sandra Kay, born January 1

STEEL SHOP

Reported by: Jephthah Minnes, Frank Miles and Paul Kizer

JAY PENLAND had a sudden increase in his family a week ago. His door bell rang long and loud. Upon answering it he found four "kids" had been left on his doorstep. Later he found that his son had expressed a desire for the young goats, and the owner was giving them to the Penlands.

LOUIS KUHN has devised a trap to catch any oil thief trying to steal his fuel oil. He has a bucket full of bottles hanging on a limb directly over the fillcap on his oil drum. If anyone molests his fill cap the pail of bottles will fall.

It has been quite some time since HARRY HAWBLITZEL came to work wearing a black eye — and you know — the steel shop still doesn't know how he got it.

CLARE HAYDEN is in a veterans' hospital for treatment, as is LESTER ALEXANDER (machine). CHARLES BATSON is recovering from the attack of polio he suffered last year.

BOB WHITTAKER and JIM DOWDY traveled to Alabama recently to attend a funeral.

When HARRY HOLMES went to get a piece of candy just after starting work one night he found the candy machine unlocked. Harry decided to play detective to see that no one filched any candy from the machine.

Just before quitting time he asked JOHN PETERSON if he knew the machine had been unlocked all night. When the answer was "no", Harry escorted him to the machine to point out that it was open. To Harry's immense surprise, the machine he had been watching all night, was now completely empty.

The joke is on Harry. The candy man, realizing he had left the machine unlocked, called the guards and asked them to take care of it. Guard LEM FISHER had openly removed every piece of candy from the machine so no one would be tempted to pilfer a piece.

Despite child labor laws — LAWRENCE LUKE celebrated his tenth birthday — February 29, 1948.

LYMAN SWANGER is part of the "new look" in the City Hall. He is a bookkeeper for the Federal Public Housing Administration, handling the Veterans Housing Project on West Eighth and Ninth Streets. Hours: 4 to 6 P.M., and Saturday morning.

Mr. and Mrs. EMERY BURRIS celebrated their Golden Wedding Anniversary February 24.

DICK NEELY will drive a bit slower in Elkhart from now on. He was driving a bit too fast thought a policeman . . . driving brother Rex's car bearing Oregon license plates. So Dick showed the policeman brother Rex's Oregon driver's license, too. But — still was fined heavily!

Good Installation Leads to More Sales

That old wheeze about actions speaking louder than words holds true often enough to keep it alive. In the case of two dust collector sales to Dow Chemical Co., Midland, Michigan, the dust collectors they already had installed did the "acting".

Dow needed a dust collector to collect Styron dust from a packaging station. Styron is the trade name for one of Dow's plastic materials. They needed the collector for this new process because the dust

has value and is a nuisance when floating around the plant.

Their engineers selected the No. 65A Dustube dust collector from the catalogs and data on file in their own department—they didn't even consult Bob Orth or Bud Bryant in our Detroit office—they just told them write up the order.

The same procedure was followed when it came to a collector needed to ventilate anthranlic acid in a packaging and hand-

ling station. The fine, dry dust escaped at a conveyor transfer point and at the packaging machine. This time the No. 45 A collector was picked on the basis of our tube design and other features.

So, between the efficient operation of other units installed, and the detailed catalogs on hand, Dow's engineers bought *American* . . . installed the units and are satisfied with their purchase.

Which just goes to show—a good installation is the best salesman for another unit.

Bigger and Better Steel Shop



The new addition to the steelshop. This area is devoted primarily to the fabrication and storage of dust collector units. Increased sales of dust collector units made necessary these added manufacturing facilities. With the added space and machinery, dust collectors can now be made in quantity

and stored ready for shipment.

Some of the new pieces of machinery installed in this addition can be seen in the foreground: the Niagara shear on the right, and a press brake, and crane on the left.

Our 25-Year Men



VERNE E. MINICH

Founded the Company in 1908, now is Chairman of the Board of Directors.

Pictured on this page are the men who have been associated with this Company for 25 or more years. Every one of them has had a share in making *American* the company it is today — a business concern with a good product, a good reputation for quality and integrity, good employee-management relations, and a sound financial standing.

All of these men have held numerous important positions in this organization — they have helped to build, design, service, and sell the equipment, to collect for that equipment, and to pay the bills.

Today four of these men are engaged

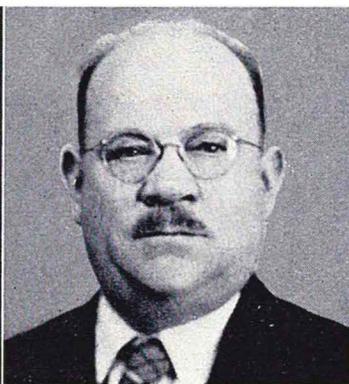
in selling equipment, and two of them devote their wealth of experience and knowledge to working out problems of design and operation.

One founded the Company and still acts as chairman of the board of directors, one is president, and the third is vice president. All but Mr. Minich, the founder, began in a subordinate position and worked his way up to his present status. They are indicative of the type of workers *American* has been attracting over the years — they are the type of men that make this Company what it is!



OTTO A. PFAFF

President and General Manager, began in 1916 as assistant to the assistant treasurer.



DAVID LOGAN

Began in 1913 as a service engineer, now is sales engineer in the Newark, N. J. area.



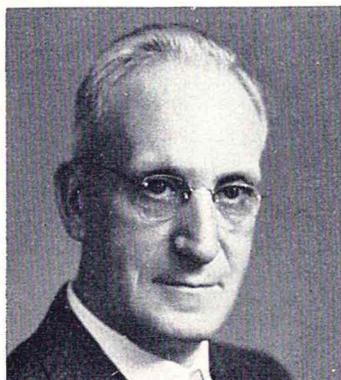
J. D. ALEXANDER

Joined the Company as a salesman in 1916. Now sells in the Cleveland area. Was Sandcutter Sales Manager for a period.



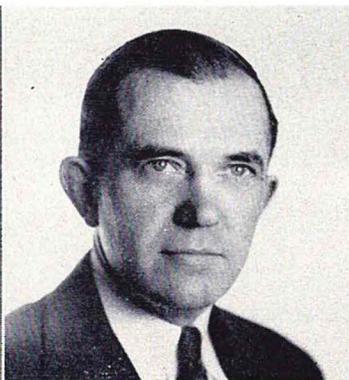
HAROLD M. MILLER

Hired as factory accountant in 1923, now is Vice President and Treasurer.



Z. HARRY SMITH

Special projects engineer, began in 1916 in the experimental department.



ARDEE H. FREEMAN

Special projects engineer has worked on practically every phase of manufacturing, engineering, and selling since 1918.



ELMER A. RICH, JR.

Sold his company to *American* in 1919 and has been associated in sales and managerial capacities since then.



CHARLES L. BENHAM

Hired in 1910 to demonstrate and service Sandcutters, now is sales engineer in the New England area.