

WHEELABRATOR

# PARADE



COVER STORY ON PAGES 10, 11 AND 12



*Our*  
*Opportunities*  
*for*  
**GROWTH**

At Wheelabrator, we are always seeking new opportunities for growth.

Evidence of this is the story on *new* international developments on pages 10-12 of this issue of PARADE. You are aware, of course, of the tremendous expansion in plant facilities and personnel that has occurred during the past several years.

In addition, our domestic markets have expanded. This has been due, in part, to new products we have added to our lines that have enabled us to expand old markets.

We also encourage employees to take advantage of opportunities for personal growth.

This may be achieved in many ways, an important one of which is through educational improvement. We are fortunate in this area to have many institutions which offer courses in worthwhile subjects. Through our tuition reimbursement program, outlined on page 22, we encourage all employees to improve their skills in the field of their choice.

Yes, Wheelabrator has great potential for growth. And you as an employee enjoy great opportunities . . . if and when you expand upon them. It's entirely up to you.

*James F. Comaughton*  
President

# New *Ram-Roll* Cabinet Makes High Volume Casting Cleaning Possible

How to clean very large quantities of castings quickly, efficiently and automatically is a problem that has plagued high production foundries for a long time.

Wheelabrator now has the solution to the problem . . . the *Ram-Roll* Cabinet . . . the foundry in-

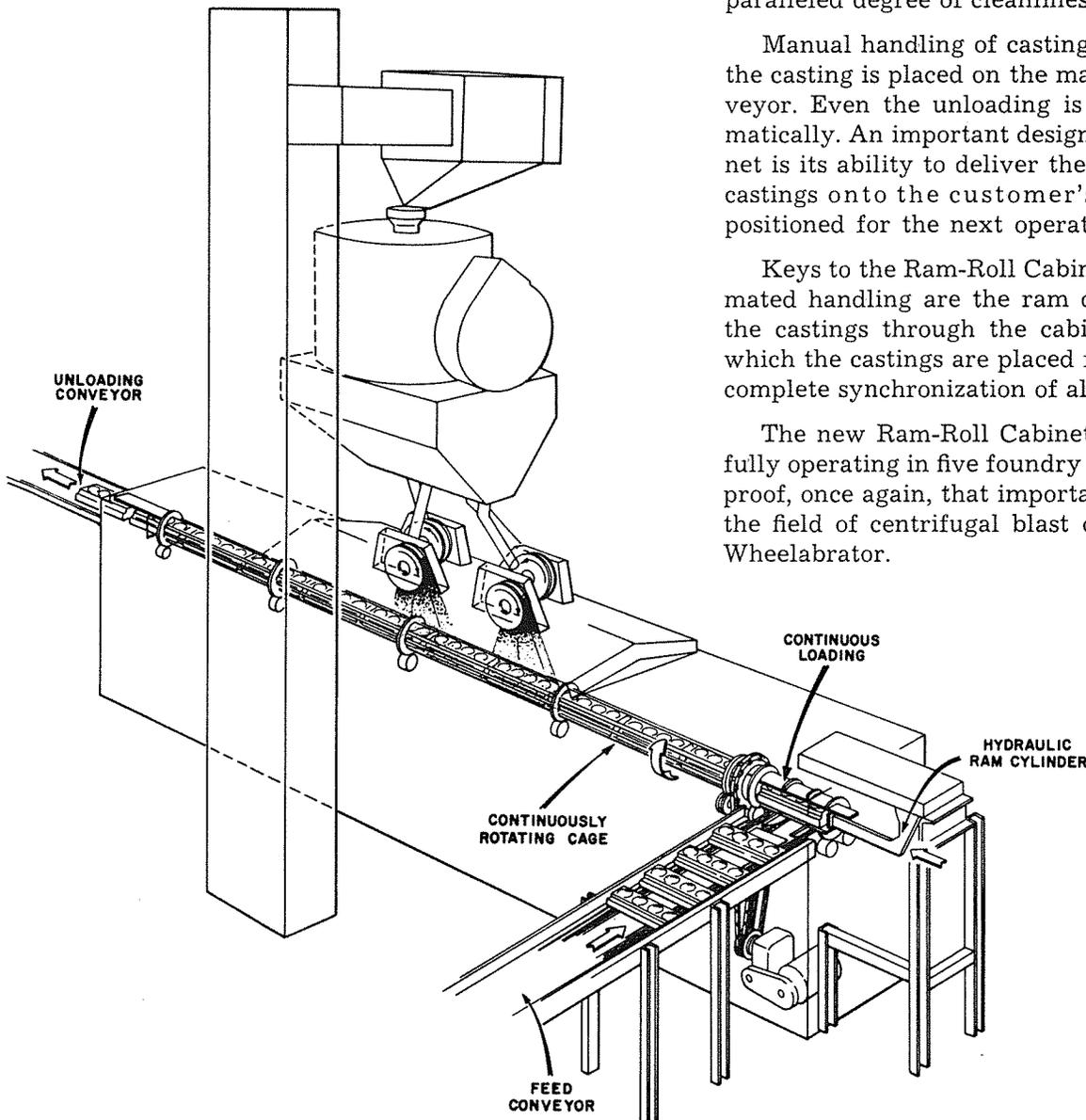
dustry's first high speed, fully automatic blast cleaning machine for castings which cannot be tumbled.

Developed through Wheelabrator engineering resourcefulness, the *Ram-Roll* Cabinet provides *total* automation. It cleans volume-produced castings such as automotive cylinder heads, camshafts, manifolds and transmission housings at speeds once considered impossible; and it provides an unparalleled degree of cleanliness for all surfaces.

Manual handling of castings is eliminated once the casting is placed on the machine's loading conveyor. Even the unloading is accomplished automatically. An important design feature of the cabinet is its ability to deliver the thoroughly cleaned castings onto the customer's conveyor properly positioned for the next operation.

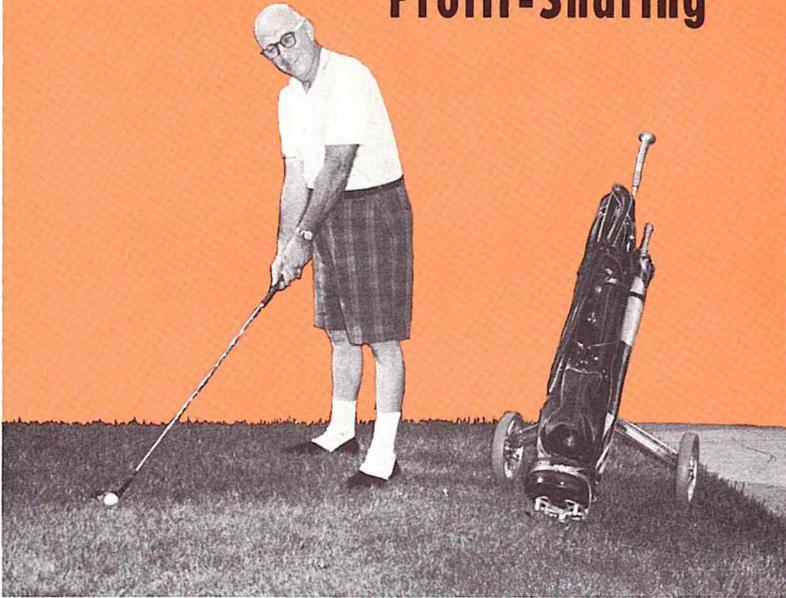
Keys to the *Ram-Roll* Cabinet's speed and automated handling are the ram devices which move the castings through the cabinet, the fixtures in which the castings are placed for cleaning and the complete synchronization of all operations.

The new *Ram-Roll* Cabinet is already successfully operating in five foundry cleaning rooms. It is proof, once again, that important advancements in the field of centrifugal blast cleaning come from Wheelabrator.



## PROFIT-SHARING

# Frank Pedrotty's Retirement is Rewarding Because of Profit-Sharing



When he retired late in 1965, Frank Pedrotty had worked at Wheelabrator Corporation for 39 years. He began working here on April 6, 1926 — the year Wheelabrator consolidated its facilities in Mishawaka from Chicago and York, Pa.

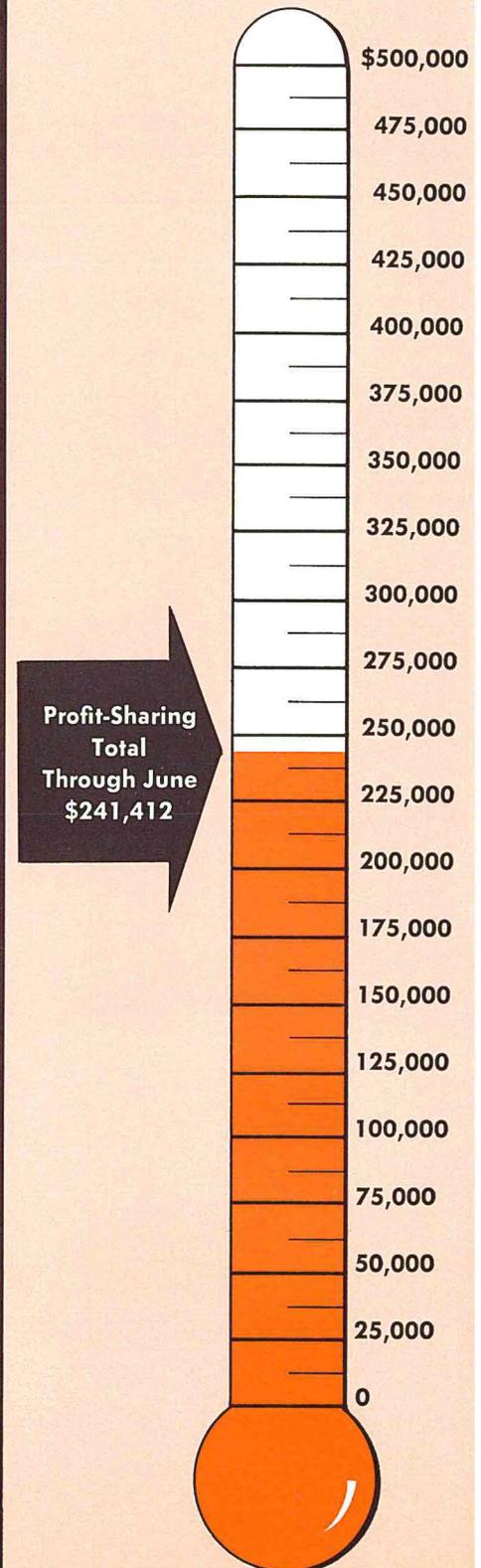
But the best of his long association with Wheelabrator may be yet to come — those years of retirement that will be rewarding and secure because he had the foresight to recognize a good thing when he saw it . . . the Wheelabrator Employees' Savings and Profit-Sharing Plan.

According to Pedrotty, who was in charge of the Demonstration Department when he retired, "the greatest part of the Wheelabrator Profit-Sharing Plan is the great feeling you have inside to know that your individual account within the fund is growing for your retirement years. While your family is growing up, you know that you can spend your income on them because your Profit-Sharing account will aid you financially during retirement. If it weren't for this, one would have to be saving during all of one's lifetime for those retirement years."

Because he knew his retirement years would be provided for through Profit-Sharing, Pedrotty was able to put his four children through college, take a trip to Europe with his wife in 1961 and do many other things.

Mr. and Mrs. Pedrotty now spend their winters in Florida and much of the remainder of the year visiting their children and 20 grandchildren who are scattered across the country. When he finds time to relax in his "active" retirement, Frank often spends it golfing or fishing.

# It Keeps Growing!



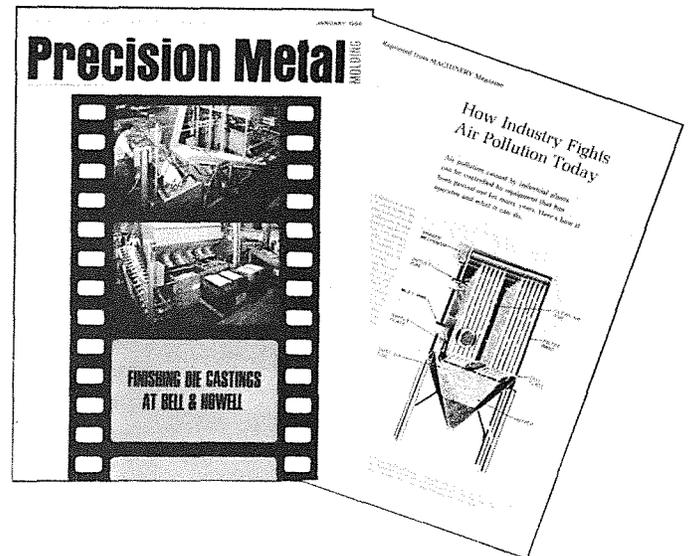
# Publicity Stories Supplement Our Advertising Campaigns

Advertising alone cannot keep industry aware of Wheelabrator's pioneering developments. In most cases there is far more technical information to be presented than can be included in a single ad or in a whole campaign.

Therefore, national publicity is depended upon for supplementing our advertising and telling a large part of the story of what is happening here and with our products. Sometimes these articles, which are either written by or from material supplied by Wheelabrator personnel, consist of multiple page features published in major industrial trade magazines.

## COVER STORY FOR LORCO

In the January issue of *Precision Metal Molding*, a cover story was devoted to "Finishing Die Castings at Bell & Howell" with a 20 cu. ft. end discharge vibratory finishing machine manufactured by our Lorco Division. The three-page story and the cover of the magazine included photos of our equipment at Bell & Howell and a story showing how that plant realizes a saving of more than \$109,000 per year on the deburring, deflashing and radiusing of 24 different die cast parts with the Lorco equipment.



## AIR POLLUTION SUBJECT OF ARTICLE

The growing problem of air pollution and equipment manufactured by Wheelabrator for combating the problem were the subjects of a 4-page illustrated article in a recent issue of *Machinery Magazine*. The article stemmed from an air pollution control briefing conducted in New York City earlier this year by executives of our firm.

Additional mileage is gained from these stories and others like them in that they are reprinted and mailed to customers and prospects. In addition, our sales engineers frequently refer to them when discussing an application with a customer.

## Meet the Field



**Rufus Duff**

Rufus Duff is a field engineer in the Pittsburgh Region.

He started his Wheelabrator career in 1958 as an abrasive engineer. He progressed to field engineer in the Cleveland Region until he was transferred to the Pittsburgh Region.

A 1955 graduate of Holy Cross College, he did graduate work at Duquesne University and at the University of Pittsburgh.

Duff is currently president of the Western Pennsylvania Alumni Association of Holy Cross College.

He lives with his wife, Carolyn, and five children on their farm north of Pittsburgh where Mrs. Duff is in charge of Tamarack Farms Stable, consisting of a pony owned by their children and four boarding horses. Mr. and Mrs. Duff are avid skiers.



**James Harriman**

James Harriman joined Wheelabrator in 1960 as a sales engineer in the Chicago Region. Over the years, he has worked at the Moline, Chicago and St. Louis offices. He is currently working out of the St. Louis office.

A native of St. Louis, he graduated from Southwest High School in 1952. From there he went on to college at Southwest Missouri State in Springfield, Missouri.

Before joining Wheelabrator he served as a sales engineer with the Diversy Chemical Corporation of Chicago and prior to that sold insurance for the Reliable Insurance Company.

He and his wife, Peggy, live in DesPeres, Missouri with their four children.

# NEWS

AND



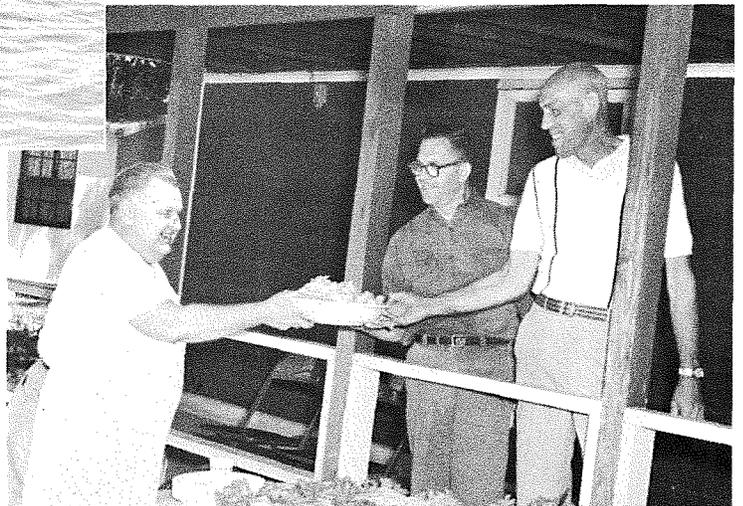
George Wilkins, manager of export sales, is shown briefing executives from three of our company's international affiliates on their arrival here late in June. Left to right are Werner Haag, recently appointed a managing director of Ullrich & Roser, Stuttgart Bad-Canstatt, West Germany, Wilkins, Franz Berger, chief engineer, Graber & Wening, Neftenbach, Switzerland, and Willy Welter, assistant chief engineer, George Fischer, Ltd., Schaffhausen, Switzerland. While visiting here, the men met with various department heads and discussed such items as fabrication and foundry techniques, engineering, research and development, marketing concepts, and the outlook for the future.



Two grand ladies of Wheelabrator, Miss Ann Sawyer and Mrs. Odelia Schaut, posed for the photographer at the Julianna Club reception given in their honor. The reception marked 40 years of service to our company by each of the ladies. Both began working here in 1926 — the year the company consolidated its forces in Mishawaka from Chicago, Ill. and York, Pa. Miss Sawyer is assistant to the manager of abrasive sales and Mrs. Schaut is a clerk in the Order Entry Department.

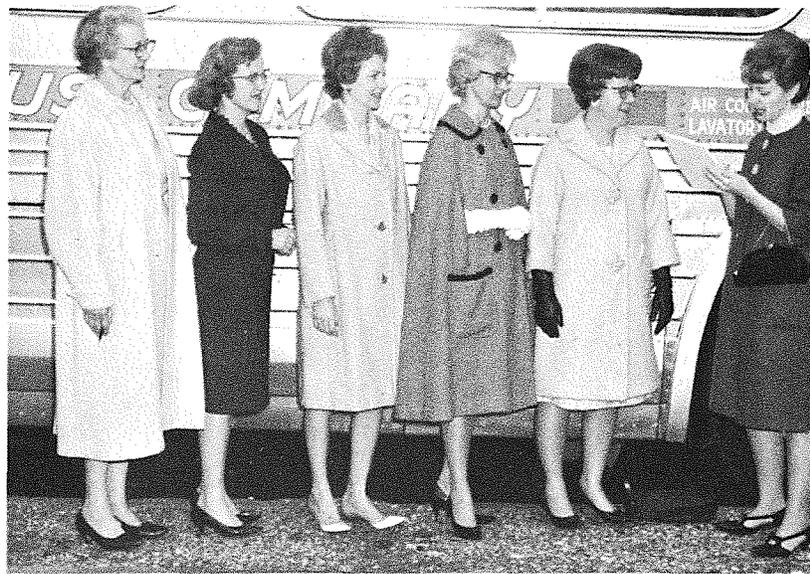


Approximately 30 members of the Wheelabrator Supervisors Club spent a Saturday at Camp Kiloqua, the Mishawaka Camp Fire Girls Camp at Birch Lake near Vandalia, Michigan, readying the facilities for summer occupancy. The pictures here illustrate some of their activity. Above club members are shown erecting a section of the pier. At the right, the kitchen crew readies the table for lunch.

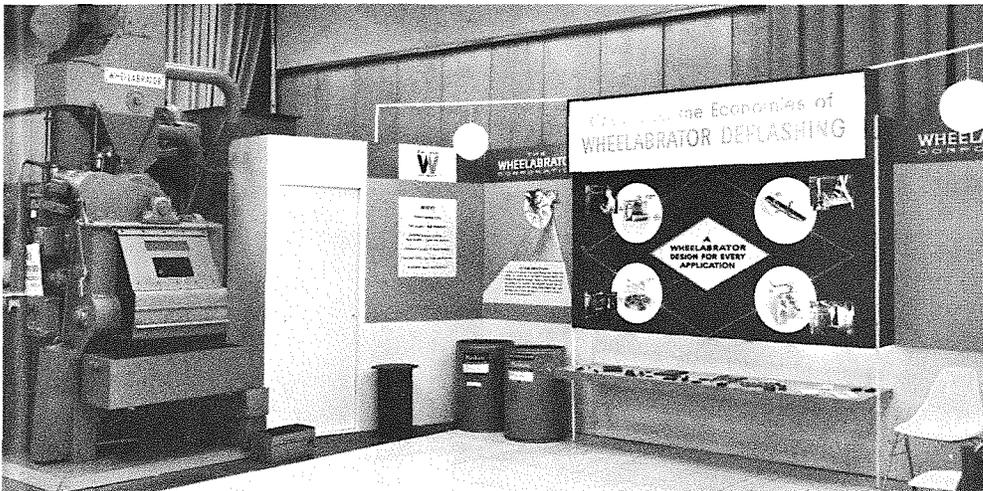


# VIEWS

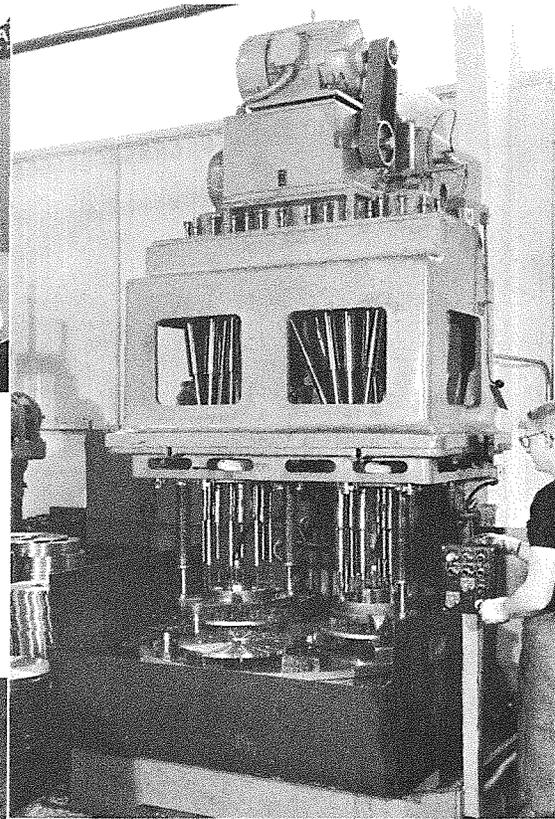
Our display at the Plastics Show held early in June in New York City's Coliseum featured the plastics deflasher shown below. From the time the show closed until the last week in July, ten plastics deflashers had been ordered from our company by the same number of customers. Sales Department officials attribute these sales to excitement aroused by our display at the show.



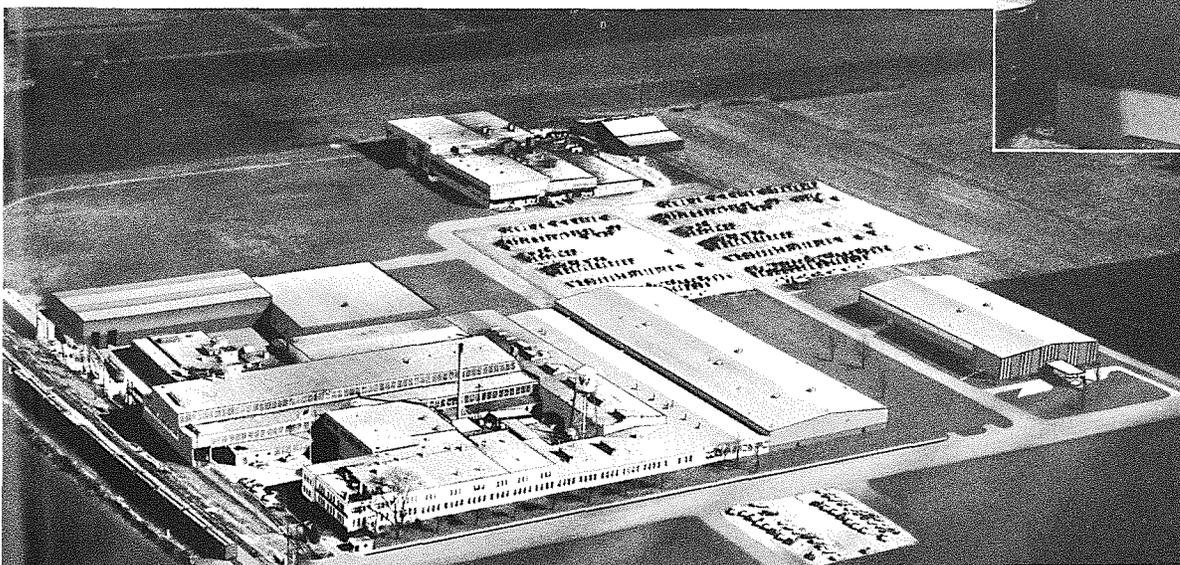
Part of the committee that planned the Julianna Club's excursion to Chicago for shopping and seeing a play earlier this summer are shown above. Left to right, they are Mrs. Raymond Boehlein, Mrs. Rex LaDow, Miss Joan Wenger, Miss Julia Ciszczon, Mrs. Paul Kaufman and Mrs. Thomas Hums, who served as general chairman of the trip.

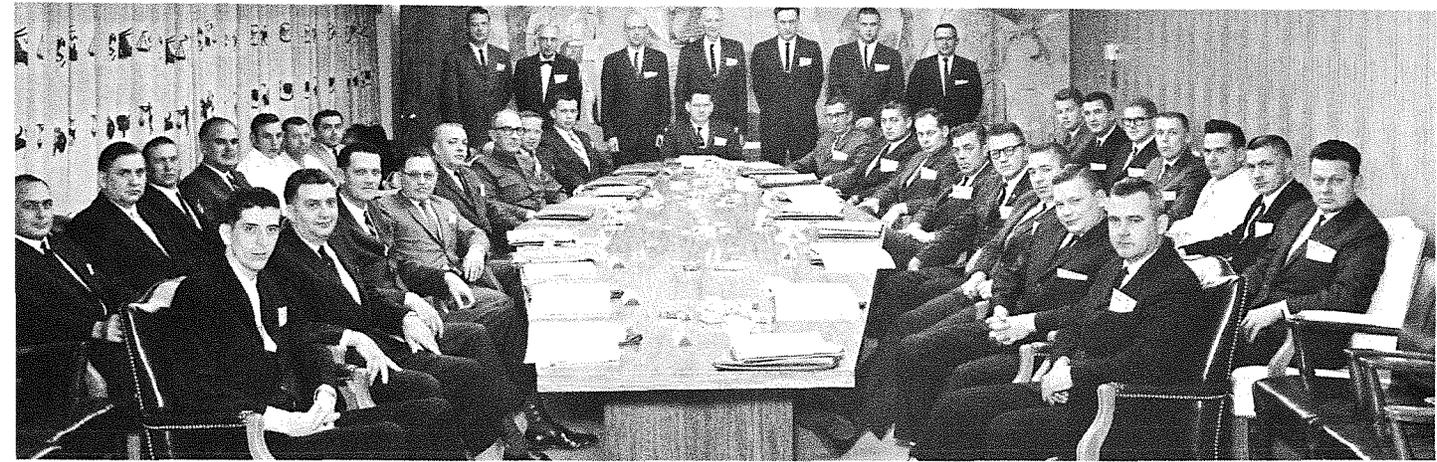


This is a recent aerial view of the main complex of Wheelabrator Corporation buildings. In the upper left hand corner of the photo is the addition to the Steel Shop now under construction. The new Machine Shop can be seen at the lower center of the photo. The building to the extreme right is the new Technical Center.



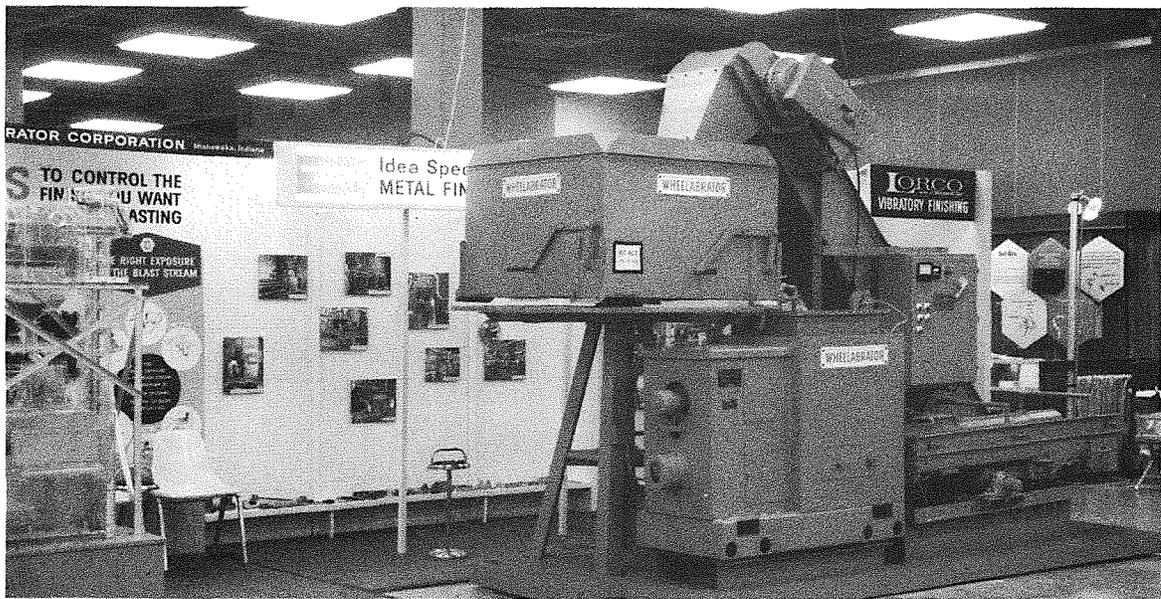
In addition to new buildings, company expansion includes new equipment. Pictured here is a new multiple drill that recently was put into operation in our Machine Shop.





Some 27 maintenance and operating supervisors from companies throughout the country attended a Wheelabrator Customer Service School in June. The group is shown above during one of the sessions. Standing are Wheelabrator representatives who conducted the school.

**NEWS  
AND  
VIEWS**  
(CONTINUED)



An operating 4 cubic foot Lorco End Discharge Vibratory Finishing Machine was the highlight of our display, shown above, at the First American Society for Metals New England Regional Metalworking Conference and Exposition held in Boston, Mass., June 2-4. Wheelabrator blast equipment was also featured in the display.



Wheelabrator Dustube fabric type dust collectors and Wheelabrator-Lurgi electrostatic precipitators were featured in our display at the Air Pollution Show held during June in Los Angeles, Calif.

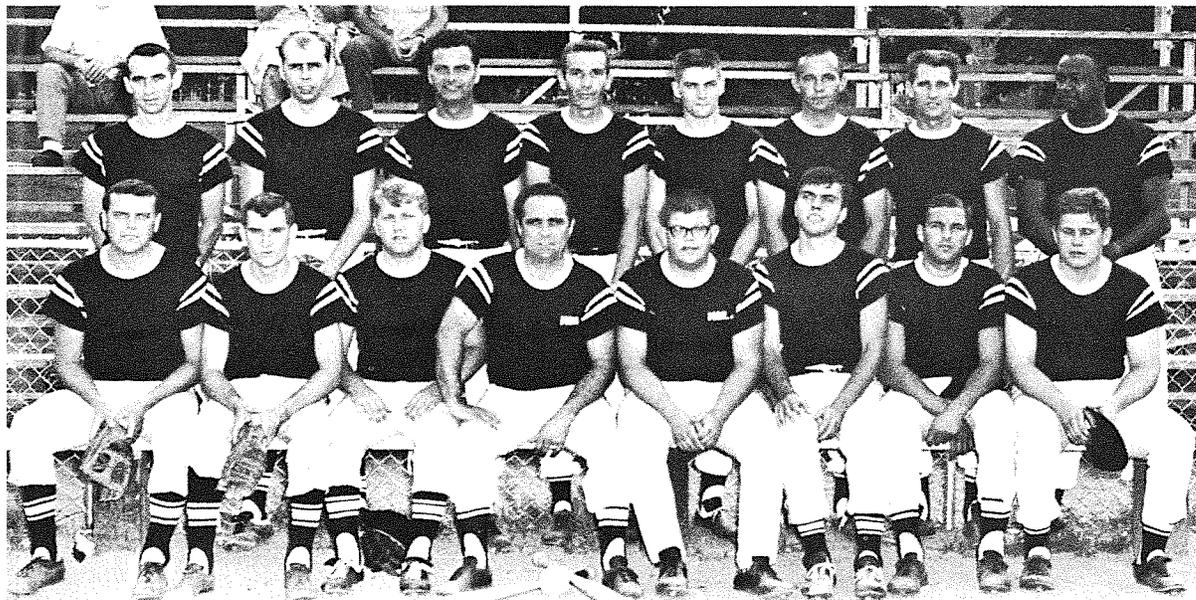
# NEWS AND VIEWS (CONTINUED)



The "Engineers" bowling team won the 1966 competition sponsored by the Athletic Association and are thereby entitled to hold the association's traveling trophy for the current year. Members of the team are, left to right, William Doty, Clyde Hickman, George McNeile, Herbert Brown and Al DeGeeter.



At the end of the bowling season, Omer Boembeke was awarded two trophies by the Athletic Association. One was for rolling the highest single game and the other for the highest three game series.



Recently crowned city A-1 league tournament champions was the Wheelabrator softball team. Wheelabrator gained the title by defeating Walkerton 2-1 on Ervin Jones' 2-run home run late in the game. Shown sporting new uniforms are front row, left to right, Gene Sobiek, Paul Bultinck, Dave LaDow, Manager Dick Coddens, Manager Kenny Squires, Dave Tydgat, Tom Bonney, and Stan Bober. Back row, left to right are Dallas Acrey, Dennis Davidson, Jerry Johnson, John Teeters, Dean Nordman, Don Morin, Ray Celie, and Ervin Jones.

The Wheelabrator Trap Shoot Club has awarded trophies to members of its winning teams. Shown kneeling, left to right, are Ralph Enders, Clyde Hickman, and John Woodruff, members of the first place team, and Stan Harkins; club president. The second place finishers, standing left to right, were Bill Doty, John Hall, Rick Kanouse, and Richard Murphy. Absent from the picture was Jim Berta, a member of the first place team.



# **New International Acquisitions and Capital Investments Expand World-Wide Operations**

On a world-wide scale, Wheelabrator Corporation is a rapidly expanding industrial complex.

International Operations, under the leadership of James L. Hesburgh, Vice President, is continuing to develop and strengthen our company's position with new acquisitions and new capital being invested for major improvements to existing facilities throughout the world. Other expenditures are being made by our subsidiaries overseas to improve production and to broaden the base of product lines available to our customers in many lands.

This story is intended to give PARADE readers a look at our most recent international ventures. A complete schedule of our international operations is listed on page 11. Included are 16 international subsidiaries, 5 international manufacturing licenses and 9 international sales agents.

## **NEW VENTURE IN ARGENTINA**

The first international venture added in 1966 was in South America . . . Wheelabrator Argentina SAIC. This firm, which was formed in Buenos Aires on January 1, is engaged in the manufacture of airless blast equipment. The firm also operates a

metal cleaning facility and a warehouse at Colonia, Uruguay, for supplying steel abrasives and replacement parts. Wheelabrator Argentina has already received a number of blast equipment orders and is engaged in the manufacture of this equipment.

Wheelabrator Corporation is the majority owner of the new firm. The minority interest is held by our former sales agents in Argentina, Pedro and Jorge Herrendorf. Officers of Wheelabrator Argentina SAIC are James F. Connaughton, president, Pedro Herrendorf, vice president and general manager, and Jorge Herrendorf, vice president of administration. The board of directors includes, in addition to these three men, James L. Hesburgh, vice president of international operations at Wheelabrator; James E. Donlan, Wheelabrator vice president-controller, Dr. Jorge T. Bosch and Dr. Carlos M. Bidegain, both Argentine attorneys.

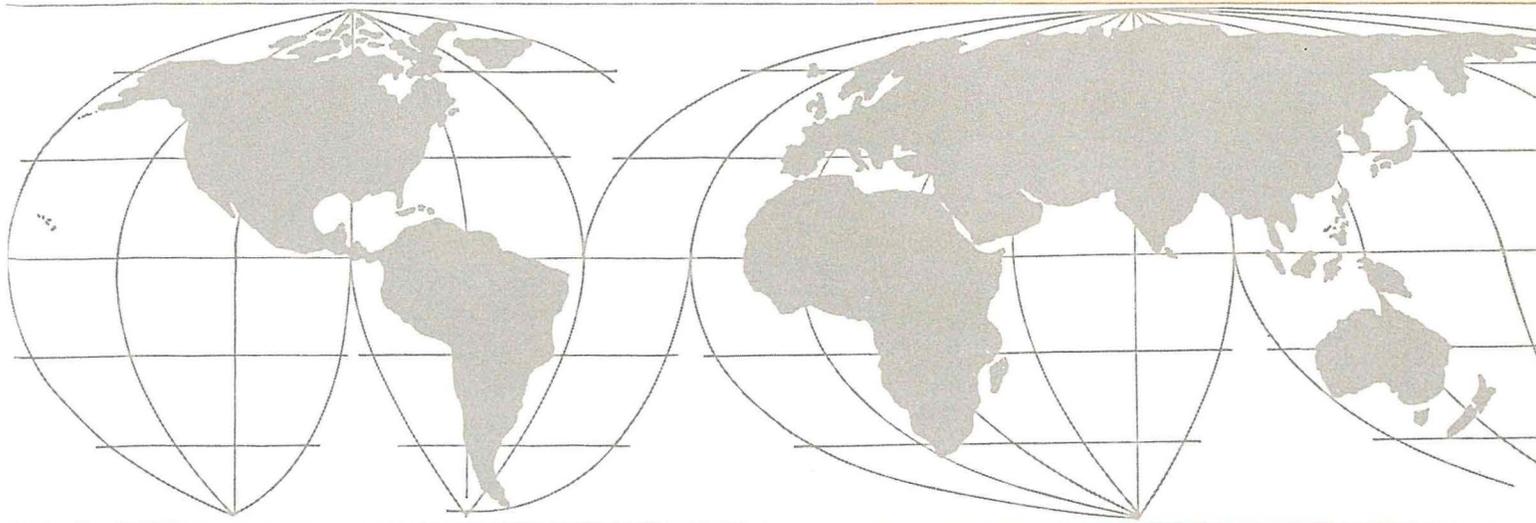
## **GERMAN FIRM PURCHASED**

Wheelabrator and its Swiss licensee, George Fischer, Ltd., completed an agreement in January to purchase the firm of Ullrich and Roser GmbH at Stuttgart Bad-Canstatt, West Germany. The firm employs 150 persons in the manufacture of sand testing and handling equipment, pneumatic conveyor systems and other foundry equipment.

This acquisition represents Wheelabrator's first manufacturing activity in Germany. In addition to the market of its own country, it will serve other common market countries. We will incorporate into their plant the manufacture of Wheelabrator equipment. Expansion of the physical facilities is presently underway and new equipment is being

Members of the international operations staff in the Mishawaka office are Richard L. Smith, left, and Charles S. Allen, right. Smith is assistant manager of export sales and Allen is assistant to the vice president of international operations. Not pictured are Thomas S. McCroly, European liaison representative, and Richard S. McMahon, manager of Middle and Far East operations.





purchased for the Ullrich and Roser manufacturing facility.

#### **NEW LICENSE AGREEMENT SIGNED**

We also signed a new license recently with George Fischer Ltd., our Swiss licensee serving the European market. This license will have a tenure of ten years with the possibility of renewal for additional five year periods.

Negotiations are presently in progress for the possible purchase of a substantial equity interest in Acme Pig Iron and Centrifugal Pipe works in Khapoli, India. If the purchase is consummated, we will recapitalize the company for the manufacture of four lines of equipment — refined pig iron, Wheelabrator alloy parts, steel abrasives and steel crushing balls.

#### **PURCHASE PARTIAL INTEREST IN TILGHMAN'S**

According to details of an agreement signed in July, Wheelabrator Corporation will purchase a 40 per cent equity interest in Tilghman's Ltd. over

*(Continued on page 12)*

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#### **On Our Cover**

Shown on our cover are the men who direct our international operations from the Mishawaka office. President James F. Connaughton, right, watches as James L. Hesburgh, vice president of international operations points to the site of a proposed new international venture. Others, pictured behind the railing, are George F. Wilkins, left, manager of export sales and Chalmer R. Cline, engineering assistant to the president and assistant to the vice president of international operations.

#### **International Subsidiaries**

Wheelabrator Corporation of Canada, Ltd.  
*Toronto and Montreal, Canada*  
Barrday Ltd., *Galt, Ontario, Canada*  
Edward Lipsett Ltd.  
*Vancouver, British Columbia, Canada*  
McDonald Manufacturing Ltd.  
*Oakville, Ontario, Canada*  
Societe Wheelabrator-Allevar, *Allevar-Isere, France*  
Tilghman Wheelabrator Limited  
*Altrincham, Cheshire, England*  
Graber & Wening AG, *Neftenbach, Switzerland*  
Ullrich and Roser, G.m.b.H.  
*Stuttgart-Bad Canstatt, Germany*  
Deutsche Wheelabrator Strahlmittel, G.m.b.H.  
*Cologne, Germany*  
Tilghman's—Kent Ltd., *Johannesburg, South Africa*  
Indabrator Ltd., *Goregaon, Bombay, India*  
Sintobrador, Ltd., *Nagoya, Japan*  
Wheelabrator Metal Cleaning Company of the  
*Philippines, Inc., Manila, Philippines*  
Wheelabrator Metal Cleaning Company of Thailand  
*Bangkok, Thailand*  
Wheelabrator de Mexico, S. A., *Edo. de Mexico*  
Wheelabrator Argentina, SAIC  
*Buenos Aires, Argentina*

#### **International Manufacturing Licensees**

George Fischer Ltd., *Schaffhausen, Switzerland*  
Sintokogio, Ltd., *Nagoya, Japan*  
McPherson's Ltd., *Melbourne, Australia*  
Equipamentos Industriais "Eisa" Ltd., *Sao Paulo, Brazil*  
Carl Kurt Walther, G.m.b.H.  
*Wuppertal-Vohwinkel, Germany*

#### **International Sales Agents**

Neisser & Company, S. A., *Lima, Peru*  
Mario R. Franceschini, Inc., *Santurce, Puerto Rico*  
Motores, S. A., *Bogota, Colombia*  
William Hunt & Co. Inc., *Taipei, Taiwan*  
Griffin Machinery Corp., *Manila, Philippines*  
Tecnagent, *Santiago, Chile*  
Walco, S. A., *Caracas, Venezuela*  
Aravah A.T.I., Ltd., *Tel Aviv, Israel*  
Forel de Mexico, S. A., *Mexico, D. F., Mexico*

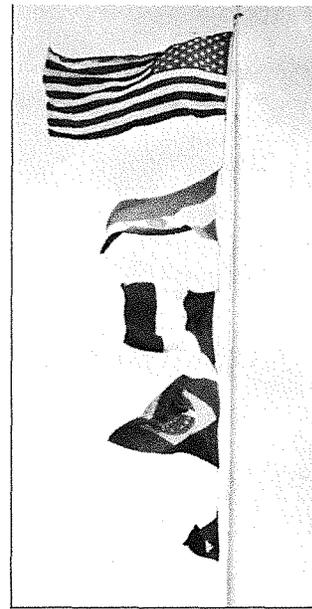
the next few years. In conjunction with the agreement, a new license was signed and it will be in effect for 20 years. Tilghman's has been a wholly-owned subsidiary of Stavely Industries and a Wheelabrator licensee for more than 30 years.

Tilghman's name has been changed also to Tilghman Wheelabrator Limited. Countries served by the new firm include the United Kingdom, South Africa, Australia and several Eurasian countries. Almost simultaneous with this transaction, another new company was formed — Tilghman's-Kent Ltd. Located in South Africa, the new company is jointly owned by Tilghman Wheelabrator Limited and by Victor Kent Limited, Tilghman's South African sales agent.

### METAL CLEANING COMPANIES — NEW VENTURES

A new type of international operation is the "Metal Cleaning Company." The concept of this type of company is to operate as a jobbing company specializing in custom blast cleaning. Each metal cleaning establishment has a variety of Wheelabrator equipment to clean and finish all types of work a customer might have. Customers bring their parts in to the metal cleaning companies and the work is done on a fee basis.

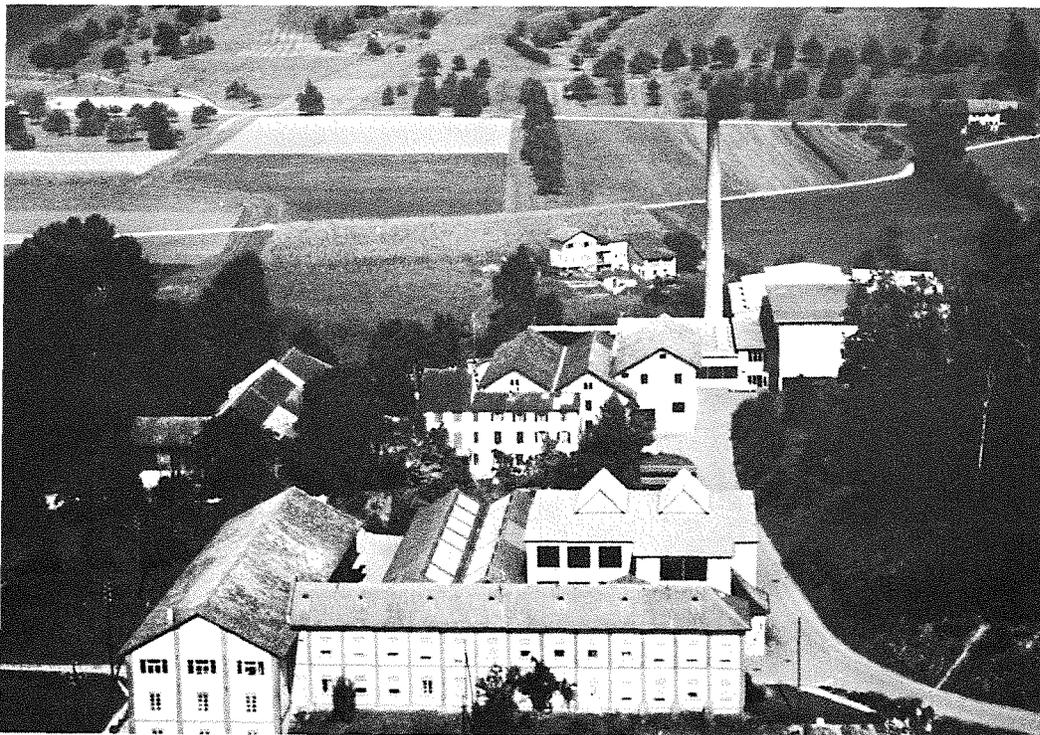
Already established are the Wheelabrator Metal Cleaning Company of the Philippines, Inc. and Wheelabrator Metal Cleaning Company of Thailand. Our partner in Manila is Mr. L. C. Young, who is president of the Philippine Iron Works. In



During a recent week, flags from the United States, Argentina, France, Brazil and Switzerland flew at our plant. Visitors from each of those countries were visiting us at the time.

Thailand, our partner is Mr. Yip-In-Tsoi. Similar companies are planned for Taiwan, Ecuador, Colombia, Spain, Italy and several of the Scandinavian countries. In addition, metal cleaning operations were initiated on May 1 in conjunction with Indabrator Ltd., our joint venture company in Bombay, India.

Also, a metal cleaning facility has been added to our operations in Mexico. Formed in 1965, Wheelabrator de Mexico has been expanded this year to include the metal cleaning facility and a warehouse for replacement parts and abrasives.



The plant of Graber & Wening in Switzerland — the firm owned jointly by Wheelabrator and George Fischer Ltd.

## Battlefield Buff

A fascinating and inspiring hobby for F. W. "Bill" Geist, welding foreman, and his wife, grew from their reading a magazine article on civil war battlefields several years ago.

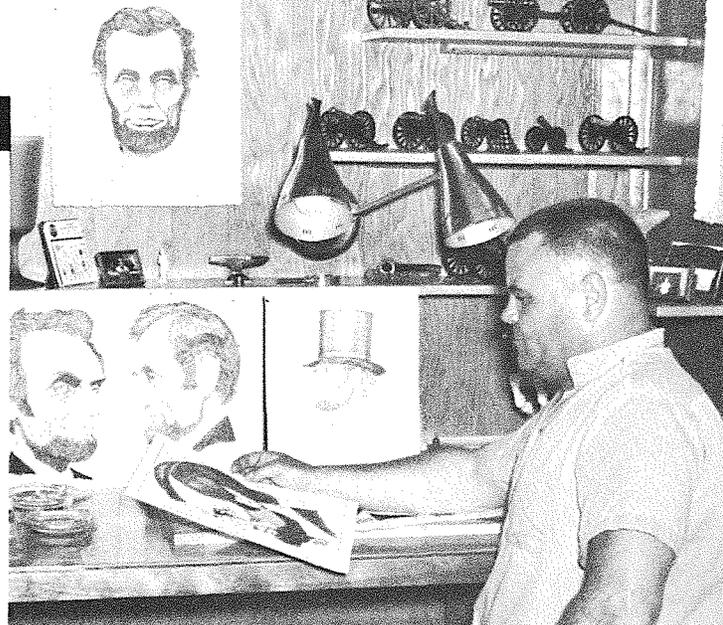
After reading the article, a trip to Gettysburg was all that it took to make the Geists avidly interested in battlefields. This fascination has led them to visit a number of other battlefields within recent years.

Other than battlefields, the Geists' hobby has a number of other facets — but all stem from an interest in the Civil War period.

Bill is a student of Abraham Lincoln from his boyhood days until his assassination. A result of his study of Lincoln is a series of ink sketches which he has just completed.

Most of the sketches are copies of actual photographs of the late President. But Geist's favorite sketch is original . . . a composite of a number of photographs that involves a bit of Bill's imagination.

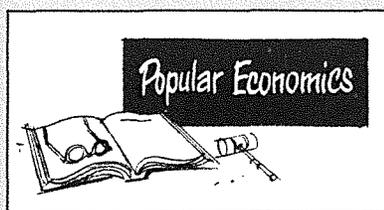
In speaking about the drawings he has made, Bill claims that "there's something about Lincoln's



face that haunts you when you try to put it on paper. It's a combination of dignity, honor, humility and a myriad of other attributes."

The Geists' interests also encompass covered bridges and grist mills. They have visited and photographed 14 grist mills in eight states and 160 different covered bridges. Of the 133 covered bridges that remain in the state of Indiana, the Geists have visited and photographed 110.

Bill admits that this hobby keeps him busy during vacations, weekends and evenings after work. He adds that "it's something that has gotten into our blood and we can't quit now . . . We'll never have to wonder what we're going to do in our retirement years. We could spend our entire retirement just sketching and painting from the photographs we've taken of bridges and mills."



## The Cost of Credit

Every commodity has a price and credit is no exception. Unlike other costs, however, the cost of credit is not so obvious. The old saying "Let the buyer beware" is especially applicable when negotiating a loan, because "Easy Credit" is often overpriced. PARADE has gathered a few helpful facts to keep in mind when

the need arises to borrow money or to buy on time.

**The dollar cost of credit** can be figured by simply adding the down payment and the total monthly payments and then subtracting the cash price.

The **true interest rate** is possibly the most important factor to consider in borrowing, but interest rates are not always what they seem.

The following examples will give you a better idea of the rates involved in the main methods today.

**The Add-On Loan.** You borrow \$100 at 6% interest and \$6 is immediately added to the principal, thus making the total \$106 to be paid back in 12 equal monthly installments. This **sounds** like 6% but because you steadily pay off the

principal, it is actually an annual rate of 11.46%.

**The Discount Loan.** You borrow \$100 at 6% interest and \$6 is immediately deducted, thus netting you \$94, to be repaid in 12 equal monthly installments. This again sounds like 6%, but in actuality it amounts to 12.22%.

**Monthly rates.** Multiply the monthly rate by 12 to get the annual rate. For example if you borrow \$100 at 1½% per month, this amounts to an annual rate of 18%.

**No quoted rate.** Sometimes only the down payment and the amount to be paid each month for so many months is given. It would be a wise idea to find out the actual annual interest rate.

# people AND events IN THE NEWS

## Appointments

**Robert E. Schalliol**, assistant advertising manager, has been appointed to a three year term on the Mishawaka School Board. Active in church and civic affairs, he was appointed to replace Dr. Robert Davis who did not seek re-nomination. Schalliol has been a member of the Advertising Department since his graduation from Indiana University in 1939.

**Robert A. Campbell**, vice president and general manager of Wheelabrator Corporation of Canada Ltd., has been elected to membership on the Toronto and District Branch Executive Committee of the Canadian Manufacturers Association. As a member of this group, Campbell will have the opportunity of meeting and becoming acquainted with leaders of Canadian industry.

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## Promotions, Transfers

**Joseph R. Weinkauf** has been named assistant to the production manager, assuming some of the duties of Charles Kwasny who has been given a special assignment in the production department. Weinkauf started working here in 1953. He has worked in both the Parts Service and Production Control Departments.

**Ken Rhodes** has been named Manager of Systems and Data Processing. Rhodes joined Wheelabrator in 1963 as a member of the Controller's staff on special assignment. Prior to that he was vice-president of Business Service Associates of South Bend. Ken and his wife, Jose-

phine, are the parents of three children and reside at 1321 Brentwood Court in South Bend.

**Ed Conroy** has been promoted to the position of Sales Manager-Standard Equipment, Dust and Fume Control Division. He has held the position of regional engineer of the Philadelphia area since coming to Wheelabrator in 1964.

**Don Taylor** has accepted a position involving a transfer to the Engineering Department to handle the application of Electrostatic Precipitators. Prior to this he has served as regional engineer for the Detroit-Cleveland area. Taylor joined Wheelabrator in 1961.

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## Awards

**Virgil Wesco**, summer employee in Dust & Fume Control Division and recipient of the 1966 Minich Scholarship to Purdue University was named the winner in a recent debate tournament sponsored by WSBT Radio and Television. The tournament was held in three sessions, two on radio and the final one on television. Wesco and his partner, who represented Penn High School in the contest, attribute much of their success to their debate coach, Mrs. Betty Smith, wife of

Jim Smith, Lorco regional engineer. Virgil is the son of Truman Wesco, Demonstration Department.

**Richard Fulmer**, son of Glenn T. Fulmer, president of Local 995, has been awarded a track scholarship to Ohio University at Athens, Ohio. The original grant is for one year, but it is renewable for up to four years. A June graduate of Penn High School, Richard was active in both track and basketball. He is working this summer in Inspection.

## Supervisors Club Elects New Officers

The Wheelabrator Supervisors Club has elected new officers for 1966-67. Assisting the new president, **Walter Ostrowski**, will be **Bill Doty**, vice president; **Richard**

**Slocum**, secretary and **Gail Pringle**, treasurer. The club's new board of directors is composed of **Roy Rutter**, **Henry VanWaeyenberge**, **John Vaseline** and **Charles Carlin**.

## Employee Contributions Aid Hospital Expansion

Pledges by Wheelabrator employees to the St. Joseph Hospital Expansion fund have reached nearly \$57,000 to date. This amount, plus a sizeable cor-

porate gift, will help bring the proposed new facilities closer to reality for residents of Mishawaka and surrounding communities.

## New Employees

**Machine Shop:** Leon E. Allison, Everett Brown, Donald E. Ritter, Richard D. Hans, Ladd J. Kovach, Lewis M. Sayer, Alfred L. Sniadecki, Roger D. Mikel, Eugene H. Baughman. **Assembly:** Roger A. DeLoof, Homer J. Nunnaly, Jr., Howard J. Fulmer, Robert E. Smith. **Material Handling:** Russel A. Thomas, Everett Williams, Jr., Robert M. Clayton, Edward F. Thornton, James M. Young, Rodger D. Wigent. **Fabrication:** Albert Dene, Robert L. Curran, Glenn E. Selner. **Plant Engineering:** Ned L. Wade, Nicodemo Candido. **Brookings:** Guy M. Vidmar, Gerald L. Davis. **Plant 2 Production:** Robert N. Overton, Dale O. Huston, Dennis J. Simons. **Maids:** James E. Green. **Engineering:** Howard H. Halasz, Patricia A. Zieke,

Kenneth H. Barnes, James P. Millea, Dwain A. Schumaker, John C. Baumgartner, Betty J. Tabor. **Production Control:** Deanne D. Filchak, William M. Haynes, James E. Decker, James T. Biller. **Balcrank Sales:** Kathy L. Stewart, Clifford J. McNamara, Jr. **Accounting:** Hermine A. VanMele, Judy DeRue. **Philadelphia Office:** Margaret Fish. **Data Processing:** Charlotte J. DeBroka, Mary E. Kempf, Patricia A. Goebel. **Sales:** Marilyn J. Gildner, Aldo J. Sartor, David E. Neustadt, Kirby L. Pierce, Phillip J. Trainor, Donald B. Smith, Robert T. Meredith. **Balcrank:** Marie P. Wiley. **New York Office:** Angie Pavia. **Office Services:** James R. Hesch, Robert V. Kelly.

## Anniversaries

### 40 Years

**Ann Sawyer** ..... Abrasive Sales  
**Ralph Harrington** ..... Steel Shop

### 30 Years

**Maurice Roelandts** ..... Machine Shop

### 25 Years

**John Peterson** ..... Steel Shop  
**Rex Reihl** ..... Plant 2  
**Willis Haas** ..... Shipping and Receiving  
**Mack Carden** ..... Steel Shop  
**Stanley Hes** ..... Stockroom

### 20 Years

**Oral Emmans** ..... Stockroom

### 15 Years

**Dalton Smock** ..... Plant 2

**Jerry Pratt** ..... Shipping  
**Robert Barsoda** ..... Steel Shop  
**Donald Arnold** ..... Steel Shop  
**Lloyd McCullough** ..... Plant Engr.

### 10 Years

**Frank Herbison** ..... Dust & Fume Sales  
**Robert Foresman** ..... Steel Shop  
**Rubin Barrier** ..... Steel Shop  
**John Mumby** ..... Steel Shop  
**James Petty** ..... Machine Shop  
**Alvin Beery** ..... Steel Shop  
**Donald Duerksen** ..... Steel Shop  
**Maurice Bonne** ..... Plant Engineering  
**Lloyd Biggs Jr.** ..... Machine Shop  
**Armand Spitaels** ..... Plant Engineering  
**William Squires** ..... Steel Shop  
**Lawrence Arndt** ..... Research & Development  
**James Haines** ..... Foundry

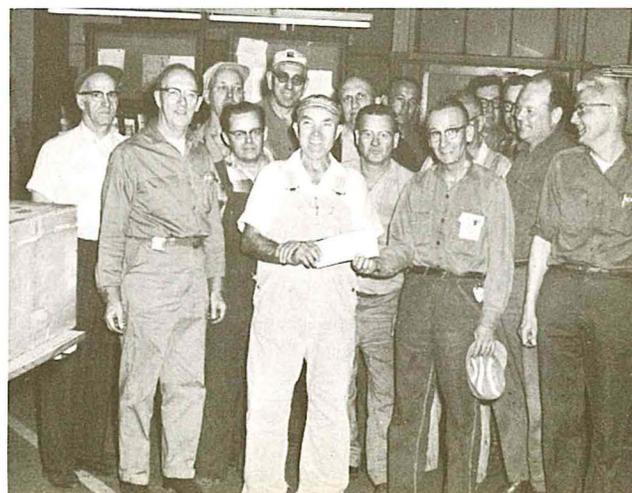
## Retirements

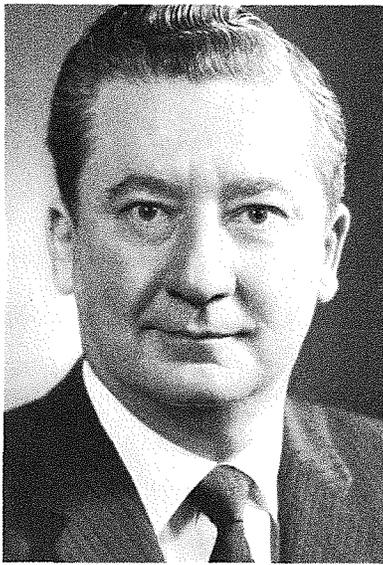
**Raymond R. Parks** ..... Plant 2

**Ralph Banas** ..... Steel Shop



Fellow workmen honored two recent retirees with gifts. Raymond R. Parks, shown at left, was given a camera by the men he had worked with in Plant 2 before his retirement. At the right, Ralph Banas is shown receiving a cash gift from fellow workers in the Steel Shop.





Jacob A. Schmidt, Jr.

# Corporate Offices Move to Mishawaka

are Stanley R. Twitchell, corporate controller, and Don E. Thallemer, assistant secretary.

For the past six years, Mr. Schmidt and Mr. Twitchell have had dual fiscal responsibilities with Bell Intercontinental Corporation, but each relinquished officerships in that company to devote full time to Wheelabrator.

Wheelabrator has represented Mr. Schmidt's entire business career, excepting for two years with U. S. Rubber Company in Mishawaka, immediately after studies at Notre Dame.

Mr. Schmidt was named assistant treasurer of Wheelabrator in 1937, assistant secretary in 1946 and treasurer in 1952. He has been vice president-finance since 1960. He is administrative trustee of the Wheelabrator Employees' Savings and Profit-Sharing Plan, is either an officer or a director of many of the company's subsidiaries and joint international ventures and is a director of The First National Bank in Mishawaka. He has been a consistent participant in civic and professional activities in South Bend and Mishawaka.

The Corporate Financial Offices of The Wheelabrator Corporation are now located in the Mishawaka plant.

Returning to the daily scene after six years of headquarters in South Bend, is Jacob A. Schmidt, Jr., vice president-finance of the Corporation. Mr. Schmidt is now completing his 31st year of service with Wheelabrator and his 29th year as an officer of the company.

Other members of the South Bend-based corporate staff joining Mr. Schmidt in Plant No. 1 offices

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## Group Insurance Questions and Answers

**QUESTION — I have a friend who wanted to join Blue Cross-Blue Shield, but he is retired and thinks he is not eligible for membership.**

**ANSWER —** Your friend is eligible for an individual direct pay membership that is available to all Indiana residents who are retired, as well as those employed by a firm with less than ten employees. Ask him to contact the nearest Blue Cross-Blue Shield office for information about the coverage available and an application card.

. . .

**QUESTION — I have lost my Blue Cross-Blue Shield Identification Card. How can I get a new one?**

**ANSWER —** Just submit your re-

quest for a new card through our Personnel Office, whether you want to replace a lost card, or one that's worn out.

. . .

**QUESTION — As a Blue Cross-Blue Shield policy holder, am I required to complete any forms for charges of hospitals or physicians when either I or any member of my family require medical services?**

**ANSWER —** No. The forms for your group insurance protection will be filed by the hospital or your physician. If your signature is required to authenticate any claim, the hospital or your physician will inform you. Part of the regular service of your Blue Cross-Blue Shield policy

is the fact that the company handles claims directly with the provider of the medical service.

. . .

**QUESTION — What is the difference between Blue Cross and Blue Shield insurances?**

**ANSWER —** The two plans operate in different fields of health care. Blue Cross provides prepaid hospital service when a member is admitted to a recognized hospital for care and treatment. The hospital is paid according to your benefits. Blue Shield provides allowances towards the charges of your physician for surgical, obstetrical, medical and anesthesia services in accordance with a specific fee schedule.

# French, Finnish Trainees Learning About American Business



J. J. Janush, marketing manager, seated right, shows a Blast Equipment Manual to Raymond Gonard, seated left, and Pierre Lamoulen, seated center. Standing, left to right, are Erkki Heinonen and Richard C. Fenska, parts sales manager.

Two French university students and a graduate student from Finland are visiting Wheelabrator Corporation this summer to learn the ins and outs of American business.

Pierre Lamoulen and Raymond Gonard, the French students, arrived late in July. They will spend 3-4 days working in each department of our company and will be taught the functions and operations of each area of our business.

This experience is designed to enable them to get an overall understanding of how a typical

American company operates. On the job training programs are part of the French university system, under which students alternate classroom training and field work at regular intervals. Pierre and Raymond, both graduates of Ecole Polytechnique, were recommended to us by our French affiliate, Wheelabrator-Allevar. Both students will continue their studies when they return to France in September.

The Finnish trainee is Erkki Heinonen, a 1966 graduate of the Helsinki School of Economics and Business Administration. Eric, as his Wheelabrator associates know him, will return to school in Finland in September working toward a Master's Degree in the field of marketing.

During his 11-week traineeship in Mishawaka, he is working in our Marketing Department. Not only is Eric becoming familiar with American business life, but he is learning specific American marketing techniques.

Eric is sponsored by a world-wide organization known as the Association Internationale des Etudiants en Sciences Economiques et Commerciales. Active in 40 countries, this organization annually sponsors 150 exchanges between the United States and other countries.

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## RECORD CROWD ATTENDS PICNIC

Perfect picnic weather lured a record-sized crowd to the Mishawaka Conservation Club for the annual Athletic Associations Picnic, August 6.

Highlight of the day was the awarding of 16 U.S. Savings Bonds and a TV set. The bonds were won by Bernard A. Ihle, William J. Yoder, Harry J. Rutkowski, John P. Schaefer, Robert V. Kelley, Raymond E. Kelsey, Harry C. Hixenbaugh, James R. Kite, Martin E. White, Donald C. Crusham, Robert E. Murray, Thomas R. Allen, Ray J. Knoll, Sylvester J. Fisher, Albert Dene and Donald C. Waumans. Mike Hildebrand won the television.

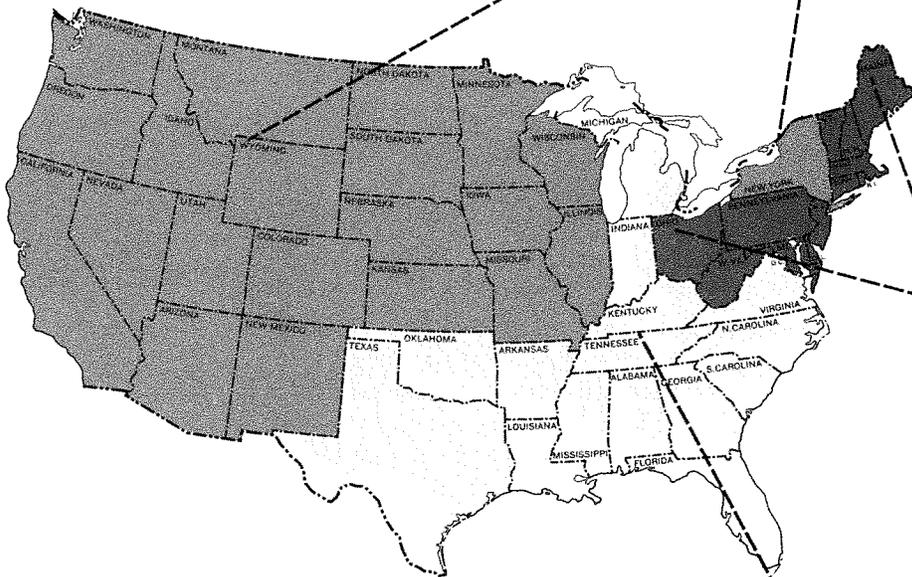
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# PARTS

where customers are given  
the "Personal Touch"



Robert Molnar and his assistant, Barbara Wallace, attempt to determine the status of a parts order from one of their customers. Their territory includes New York, Illinois and various western states.



While George VanBruaene takes an order by phone, his assistant, Virginia Myers, checks the file for pertinent information. Their territory includes customers in Ohio and all eastern states except New York.

A "personal touch" has been given to our customer relations in the parts service area by a realignment in the entire system.

All orders for repair parts are now handled by one of three sales correspondents — each of whom is in charge of a parts ordering territory.

This system is advantageous to our company because it allows one employee to handle all matters pertaining to each customer. This makes the



Peggy Scheibelhut discusses the details of an order with Paul Myers. Paul, assisted by Peggy, handles orders from customers in Michigan, Indiana, Kentucky, Tennessee and the Birmingham Region.

# EPARTMENT

customer feel he is getting the "personal touch" since he learns to know the correspondent with whom he deals. In addition to giving the customer better service, the new system helps equalize the work load within the department.

Since the inauguration of the new system, our customers have been getting better service and faster delivery, according to Richard C. Fenska, sales manager, Repair Parts Division. Also, Fenska said, the parts service department now has a more accurate method of keeping a record of an order from the time it arrives in our plant until after delivery of the parts is completed.

Each sales correspondent and his secretary keep comprehensive records on all orders received from customers in their sales territories. If a customer calls in to our office to check the status of a parts order, we can give him all the information he needs by simply referring to the records.

The three sales correspondents are Paul Myers, George VanBrouaene and Robert Molnar. Myers handles customers in Michigan, Indiana, Kentucky, Tennessee and the Birmingham Region. Ohio and all eastern states except New York are in the territory handled by VanBrouaene. Molnar's territory includes New York, Illinois and various western states. Howard Hull is supervisor of the Parts Service Department.

Customers have noted the change. The purchasing department of a leading manufacturer of farm equipment recently sent a letter to the parts service department which read in part . . . "Over the past few months we have noted a marked improvement on delivery as well as service. We want you to know that we do appreciate the job you have been doing these past months and assure you that we will attempt to cooperate with you in every way."



## **L. T. Kenney is New Industrial Relations Director**

Louis T. Kenney has joined our company as Director of Industrial Relations. He replaces John G. Farabaugh who resigned in July to go into private business in South Bend.

Kenney has had 27 years experience as vice president and general manager of United Welding Co., a division of Baldwin-Lima-Hamilton Corp. at Middletown, Ohio. During those years, he supervised the firm's industrial and personnel relations program.

With his wife Frances, and twin daughters, the new executive will soon be moving to the South Bend area. The Kenneys have four other children: Mrs. Timo Partamen, who resides in Finland; Mrs. Robert A. Schumann of Evanston, Ill.; James A. Kenney, a student of engineering at the University of Cincinnati and L. Thomas Kenney. The latter son and his wife are both third year students in the medical college of the University of Cincinnati.

Mary Helen Driver and her husband Paul braved the wilderness of Northern Canada on a fishing trip in June. Her vacation sounded rugged but exciting . . . Congratulations to Bob Schalliol on his appointment to Mishawaka's School Board. Bob was also named secretary to the Board . . . The Advertising Department is enjoying having Gordon Forbess, son of Laura Forbess with them for the summer. Gordon solved any parking problems he might have had very nicely with the "Yamaha" he purchased. He can park the motorcycle in most any little spot . . . Mary LeMon's daughter Ruth Ann Gilliam and her husband John will leave this month for Guam where they will teach in a high school there for two years . . . Brigette Bartmann's fiancée, whom she hadn't seen in a year, arrived recently from Austria and will study and teach at Notre Dame . . . Tim Woods received an invitation to the wedding and reception of Luci Baines Johnson and Pat Nugent. Mr. Nugent was an Alpha Kappa Psi fraternity brother of Tim's at Marquette University. Tim attended, of course, so you'll have to talk to him to get a first-hand account of the wedding and of the reception at the White House.

Mary LeMon  
Marketing & Advertising

Rubin Barrier, Weideman operator, spent three weeks in May fishing at Crystal Falls in upper Michigan . . . New union stewards taking office on June 1st were John Nemeth (Dustube layout and makeup) and Al Hartz, Jr., (2nd shift). Mike Hillebrand is the new steward on the third shift . . . Bob Britton spent a week at Nelson Lake, Hayward, Wisconsin. Bob reports the fish were plentiful and says he brought home the limit . . . Gilbert Bair, layout, was in California for five weeks. One week was spent as a delegate to the International U.A.W. convention the other four traveling about the state . . . Foreman George DuBois spent one week of June in the Blue

Ridge mountains of Tennessee. He also visited the Great Smokies in the same area . . . Ray "Pappy" Breden spent two weeks building a cottage at Grass Lake, Sturgis, Michigan . . . John Peterson, burner, spent most of his vacation in Texas visiting his daughter and other relatives . . . George Ratliff, burner, has been on sick leave for several weeks and does not expect to return to work until November . . . Dean Austin, Ray Breden, Shorty Flora, John Nemeth, Herman Coleman, and Eva Copp have been on and off the sick list since the last issue . . . Kenneth Grove, NCG burner, is recovering from surgery . . . Herman Coleman, crane operator — 2nd shift, is back at work after having eye surgery . . . James Strahan, radial drill operator — 2nd shift, also underwent eye surgery . . . George Bruggner is back at work after a week's sick leave . . . Paul Brower spent a week of vacation in Pennsylvania visiting Ivan Nelson. Many of the older employees remember Ivan who was with the Electromode Corporation. Paul also visited Yellowstone National Park . . . Tamper Loder, Bertch roll operator — 2nd shift, is the proud father of twin girls born June 25, Kimberly Ann and Karen Elaine . . . Eddie Ballard, Weideman operator — 2nd shift, is the proud father of a daughter born June 25th, Sally Marie . . . Carl Britton, foreman — 2nd shift, spent a week at Gifford Lake, Baldwin, Michigan, but as usual the big ones got away . . . Dean Austin and his family drove to St. Louis on May 14 and attended a baseball game in the new

Cardinal stadium which is being used for the first time this year. Dean reports that the park seats nearly 50,000 fans . . . On Sunday, May 15, Ted Banacka, Al Hartz and Perry Case went to Michigan to help get the pike season underway. No fish — but lots of excuses and wild tales of broken lines . . . Wilbur Boyer, layout, and Ruth Abel were married on May 10, and are making their home in Elkhart. Willie spent a week of his vacation setting up housekeeping and painting five rooms. Mrs. Boyer is house director at the Elkhart YWCA . . . Joe Weinkauff, assistant to the production manager, spent a cold week in Minnesota, fishing at Park Rapids . . . Mack Carden, burner, spent two weeks at Norris Dam State Park in Tennessee . . . Fred Beals spent one week of his vacation at home, but found time to visit Brookfield Zoo in Chicago one day . . . New car owners include John Kline and E. L. Duerkson.

Fred Beals  
Steel Shop, Layout, Fabrication

Joe Laudy is spending his vacation in Birmingham visiting a number of former army friends for a couple of weeks . . . Al Beery is going to spend his vacation at home, he reports, with his family which includes a new son born June 4 . . . Elmer Byrd traded a sack full of fish for a beach ball while he was in Minnesota on a fishing trip with LeRoy Neddeau, Andy Conklin and LeRoy Byrd . . . Doc Stoddard reports that he was presented with two great grandchildren during the month of July . . . Russell Termont and family are going to Las Vegas in their new Mustang during their vacation . . . Larry Mueller is going to Oregon to visit his parents . . . The night golf league is planning an outing in September. If interested contact Dave Farkas, Dick Borner or LeRoy Byrd . . . Lloyd Jernigan spent most of his summer's vacation in Chicago at the Crippled Children's Hospital where his 13-year-old son had an operation . . . Elmer Byrd and family will be going to Crystal Falls to vacation with son-in-law and family Pete Davis who works on the afternoon shift . . . Herman Miller is also going

# PASSING PARADE



Members of the Accounting and Financial Department gathered for cake and coffee in honor of Carl Rich when he left Wheelabrator to go into private business.

to Crystal Falls. He says he's going to catch the fish that got away from **Elmer Byrd** . . . **Howard Snyder** will be heading for Minnesota with his family to visit a brother-in-law and do some fishing . . . your reporter and his wife and four children will have been to Idaho and back by the time this reaches your home.

Ralph Holdeman  
Steel Shop Erection, South Shipping

Balcrank lubrication equipment was demonstrated recently at a meeting of the Desk & Derrick Club of Tampa, Florida, which is an organization of women employed in the petroleum and allied industries. **Bill McCowan**, our Florida District Manager, was the guest speaker. He showed our equipment from a Mobile showroom . . . **Bob Hollingworth** spent two weeks in July at Camp McCoy with the U. S. Army Reserve . . . Mr. and Mrs. **Rod Johnson** and family spent an enjoyable time in Leland, Michigan on Lake Lelanau on their vacation . . . We'd like to take this opportunity to welcome **John McNamara** to Balcrank. He is a factory sales representative for the machine tool division. This reporter is anxiously awaiting the return of her husband early this fall. He has been stationed with the U. S. Army in Korea for the past 13 months . . . **Kathy** and **Gary Stewart** recently won \$100 in the Kroger bingo. Congratulations! . . . **Tom Parnell** and his wife will spend their vacation in Highland Heights, Kentucky, visiting Tom's parents . . . **Wayne Schlemmer** and family spent their vacation at Niagara Falls in July . . . **Edna Golba** recently moved into a new mobile home in Mishawaka . . . **Jerry Greene** and his wife visited his family in Cincinnati, Ohio . . . The Jet Pulser Division recently received the first order for a central mist system. Congratulations, gentlemen! . . . **Dick Schellenberger** and family will spend their vacation in Kentucky at Lake Cumberland . . . **Susie Pugh's** parents, owners of the Edgewater Floral Shop, will have the grand opening of their new gift shop and greenhouse this fall.

Marianne Yeakey, Balcrank Offices

July 17 was a triumphant day in the life of Ron Lester, son of **Rena Lester**, Abrasive. He won the state championship for water skiing in the slalom event on the St. Joseph River. It was especially exciting because he won over the previous champion who had held that title for seven years . . . Two wedding events are near — that of **Sue Ann Sawyer**, niece of **Ann** and **Margaret Sawyer**, and **Annette Crismore**, daughter of "**Cris**" **Crismore**,

Downstairs Engineering employees gave a farewell party for Aaron Harris when he left to go into the service.



Manager of Steel Mill Equipment Sales. Both girls have worked here for two summers. Sue is helping in Abrasive and Annette in Order Dept. this summer. Sue will be marrying George Lawall August 20 and Annette's husband-to-be is Bob Davis, a Purdue student. They will be married September 3. Sue's friends and co-workers had a luncheon for her at **Laura Forbess'** home and, as well as giving her one very nice gift, surprised her with a "cupboard shower", giving her such staples as sugar, flour, etc. We understand there is a shower for Annette coming up, too . . . Just in case anyone has not yet been introduced to the two new girls in Order Dept., let me do it via the PARADE. One is **Marilyn Gildner**, who has two children — Deanna, 8½-years-old, and Gregory, 6. The other is **Sandy Clark**. You will know her by that enviable tan which she gets at her parents' lake cottage on weekends. One more introduction — we have a new sales engineer in Special Blast Equipment, **Dean Kantz**. Dean, and his wife Dorothy have two children also, Gary and Diane, ages 13 and 9 . . . **Gayla Marzotto**, Export Dept., has been left to fend for herself. Her folks took off for Europe and left her behind. She was asked to go along but turned it down. She had her reasons, I guess, but I wonder if I could do that. We will have to report on **Mary Lou Rethlake's** trip to Europe in our next issue . . . That airline strike has affected some vacationers in our room here. **Olive Hartung**, Export, flew to Fairless Hills, Pennsylvania to visit friends, but was compelled to return by train. **Nancy Tubbs**, Order Dept., flew to Florida with her three young children, but wasn't as lucky as Olive. They had to return by bus and this wasn't Nancy's idea of comfort. Also, it took two days and she missed one day of work. Well, at least that was a good excuse, we must admit . . . **Ginny Myers**, Parts Service, and her sister snuggled down in their VW and drove East. Historical sights for them —

not exactly! You can't guess where they went! Harvard, of all places! More interesting to them I guess than history. Typical of New England visitors, they had their fill of lobsters, clams, etc., which one must do out there. They also visited the Chinatown section of Boston. They were game and tried to eat with chopsticks, but Ginny got a might disgusted with the slowness of it and went back to the good ol' knife and fork . . . A Wisconsin resort, namely Oakton Manor at Pewaukee Lake, held interest for **Carol Simpson**, Sales, and one of her girlfriends. From the card we received, picturing a nice big pool and lovely scenery, she couldn't miss having a good time. It was over all too soon for her though, as are all vacations. Eleanor Rea, Sales

#### CANADIAN CLASSICS

**Clayton** and **Lillian Dinger's** son Terry recently visited them on an indefinite leave from the U. S. Marines. Clayt was in a club golf tournament in July and won the "Heintzman Plate" trophy for best golfer . . . **Beryl Hatch**, Accounting, took her vacation early this year as her mother was visiting her from England. Beryl, incidentally, is coming along just fine with her driving lessons and she should have her license shortly . . . The **Doug Lamb** family also enjoyed an early vacation near Ottawa. Doug came back to supervise the skeleton staff while the rest of us were on vacation during the plant shutdown in July . . . We have had several additions to the Wheelabrator staff during the past month and we all wish to extend a warm welcome to **Martyn Ubbink**, who will be working in the Blast Dept. as a service engineer, and **Bob Shurtleff** who will be doing service work for Dust & Fume. **Chris Boak**, another new employee, is temporarily working in the Dust & Fume Dept. . . . **Alex Horne** is still pulling the rug

(Continued on page 22)

# REGISTER NOW FOR FALL CLASSES

School bells will soon be ringing not only for area children, but also for Wheelabrator employees who will attend classes offered by the Adult Education Division of the South Bend Community School Corporation. PARADE wishes to remind Wheelabrator employees that the registration deadlines are drawing near for courses offered for high school credit and those included in the Management Training Program.

The group of courses offered under the Management Training Program is open to all supervisory personnel (or prospective management) recommended by the company. Classes meet one night a week for 6 to 12 weeks depending on the course. Registration opens August 15 and classes begin the week of September 19. To qualify for the tuition reimbursement program sponsored by Wheelabrator Corporation employees must indicate their interest to the Personnel Department prior to registration.

This program provides worthwhile, low-cost training. Popular among Wheelabrator employees, the classes last year attracted 27 of our employees. Instructors are specialists in their field from area industries.

Reimbursement will also be made for partial tuition costs of classes taken at any college or university in this area.

Courses offered under the Adult Education Division, designed for adults whose education was interrupted in early life, gives them the opportunity of learning the basic skills of reading, writing, and mathematics which will be helpful in their jobs and in broadening their daily lives.

Whether your interest is in the Management Training Program or in finishing your high school education, see the Personnel Department for complete class schedules and details about our tuition reimbursement plan.

## PASSING PARADE (Continued)

out from under Pangborn by getting in there first and getting those big orders. Alex has been so busy we haven't heard any new jokes lately . . . Not forgetting the ladies — we have also had two new additions to our staff. **Mrs. Phyllis Desjardins** is taking over the secretarial duties in the Dust & Fume Dept. replacing Arlene Churchill who has recently left our employ. Whether it's a boy or a girl, Arlene, we wish you all the best. **Mrs. Cynthia Noad** has joined our staff to take over the duties of switchboard operator, receptionist and transportation clerk from Mrs. Beth McAllister who is moving out of the big city with her husband . . . **Gord Dick's** eldest son **Bob** is back with us for the summer and is again helping out in our warehouse. Just the place to develop those football muscles, Bob, and we are glad you came back with us again this year. We can sure use the help . . . **Ernie McLaughlin** is becoming quite an expert on television aerial repairs. When he was having trouble with his TV, he took his high aerial down by himself and did a good job of fixing it and getting it back in place . . . **Eric Robinson** recently picked up a used Jaguar and is busy fixing it up. He got such a good buy it was hard to resist, but now what with speeding tickets, etc., he doesn't know whether he should give up smoking to pay his fines or drive slower . . . A most welcome visitor recently from Mishawaka was **Chuck DeCraene** who is looking very distinguished and fit these days . . . The only other news now seems to do with vacation — what is the best bug repellent to take on holidays — where can I rent a tent — what is the best trailer to use . . . See you all after holidays.

Bob Ross, Canadian Office

RAYMOND M. LELIAERT



Raymond M. Leliaert is product manager of the Bio-Filter process.

He joined Wheelabrator in 1940 as an experimental engineer. During the years he has held various engineering positions. These include research engineer, design engineer, sales engineer and application engineer.

Prior to being named to his present position in 1965, he had been assistant director of research and development.

Leliaert and his wife, who have nine children, live at 3612 Brentwood Drive in South Bend.

• • •

Robert L. Pflugner is now superinten-

## We knew him when

dent of Balcrank Division manufacturing operations.

He began working for Balcrank in 1942 as an automatic screw machine operator in the Machine Shop. From there he moved to the assembly department in 1947 and to the sheet metal department as a welder in 1949.

In 1952, he became Balcrank personnel director and remained in that position until 1964 when he was named superintendent. As such he supervises the assembly, painting, polishing, sheet metal and plating operations of the Balcrank Division.

With his wife and four sons, Pflugner recently moved into a new home in Kensington Farms.

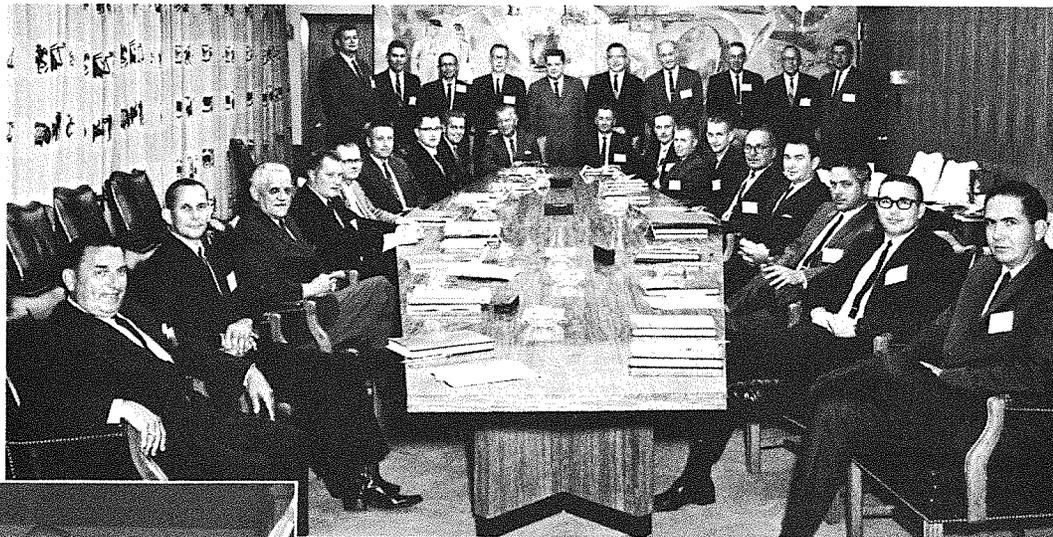
ROBERT L. PFLUGNER



# Firm is Host to Army Materiel Seminar

Members of the U. S. Army Materiel Supply Command are seated at the conference table while Wheelabrator participants stand.

Wheelabrator personnel conducted a workshop session for seminar attendees in the Lorco Laboratory.



A recent seminar sponsored by our Marketing Department may lead to an increased involvement in the market to supply equipment for the manufacture and maintenance of military materiel.

The meetings, held on July 12 and 13, were attended by some 20 members of the U.S. Army Materiel Command Tool and Maintenance Equipment Committee. This group represents not only the Army, but the entire federal procurement interests dealing with military equipment and maintenance.

During the conference, our sales and marketing executives explained how Wheelabrator products can benefit the interests represented by the committee, by making their operations faster, more effective and less costly.

Some who attended the seminar were acquainted with the military applications of our equipment. Others agreed at the conclusion of the seminar that they were amazed at the multitude of applications our equipment has in their fields.

The committee provides a worthwhile service both for industry and the military. Through its studies, the committee has gained new supply sources for Army maintenance equipment, thereby increasing industry's participation in procurement activity. On the other hand, benefits derived from committee operations are not confined to industry alone. The Army and other areas are kept informed of all the latest tools and techniques being made available by industry.

Seminar participants came from the Rock Island Arsenal, Rock Island, Ill.; U. S. Army Aeronautic Depot Maintenance Center, Corpus Christi, Texas; U. S. Army Engineer Research and Development Laboratories, Fort Belvoir, Va.; U. S. Army Weapons Command, Rock Island, Ill.; Tooele Army Depot, Tooele, Utah; U. S. Army Aviation Materiel Command, St. Louis, Mo.; U. S. Army Maintenance Board, Ft. Knox, Ky.

Also Letterkenny Army Depot, Chambersburg, Pa.; Red River Army Depot, Texarkana, Texas; Savanna Army Depot, Savanna, Ill.; U. S. Army Mobility Equipment Center, St. Louis, Mo.; National Maintenance Point, Joliet, Ill.; U. S. Army Ordnance Center and School, Aberdeen Proving Ground, Maryland; U. S. Army Tank-Automotive Center, Detroit, Mich.; U. S. Army Supply and Maintenance Command, Washington, D. C.

The seminar was in charge of F. J. Pichard, Vice President of Marketing and Joseph J. Janush, Marketing Manager, assisted by Michael E. Lindsay, Tim Woods and Erkki Heinonen of the Marketing Department.

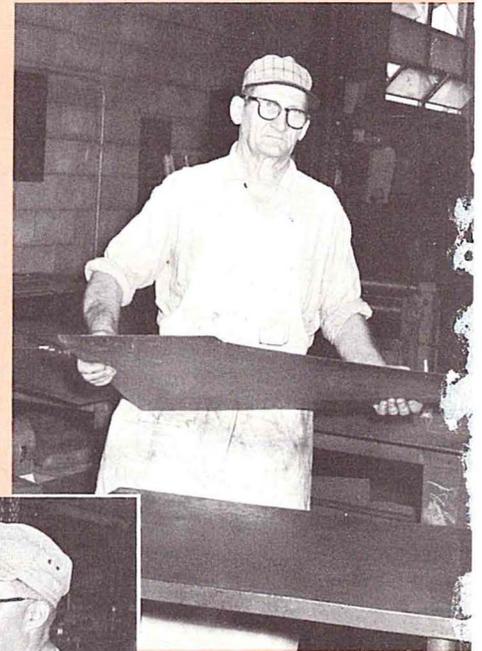
# On the Job



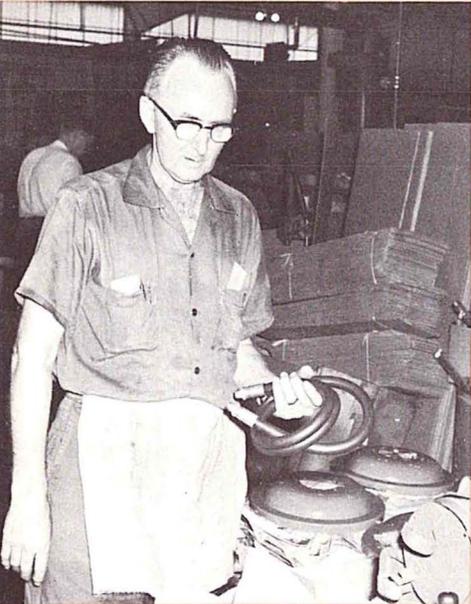
**Hazel Pace**, one of the few women who work in the Steel Shop, is in charge of template storage. Templates are the patterns from which Wheelabrator parts are made. She is also in charge of filing drawings for the large N.C.G. burners in the Steel Shop. Hazel likes her job which is evidenced by her statement that "I am old enough to retire, but I just can't seem to leave the shop where I've worked since 1943." Hazel lives in Osceola where she owns two acres of land. Her hobby is raising flowers. She also enjoys her family which consists of two daughters and five grandchildren.



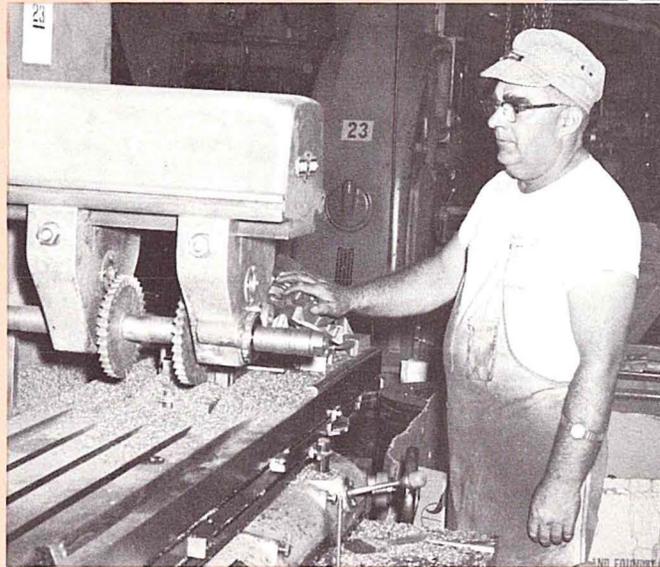
**Kenneth Rohleder** has worked in the Engineering Department since 1939. He is now lead engineer in the special blast design section of the department, a position he has held for the past ten years. Prior to 1956, he held a variety of positions within the department. Ken's wife, Ruth, works in our corporate offices. They live at 16490 Chandler Boulevard, south of Mishawaka. As a pastime, Ken operates a "Ham" radio outfit.



**Ray Breden** joined Wheelabrator in 1941. He is now semi-layout workman in Steel Shop Fabrication. When he joined Wheelabrator it was as a sweeper. Since that time, he says he has "done just a little bit of everything." He and his wife and one son live in Osceola. Three other children are married. Summer weekends are spent by the family at their cottage at Grass Lake, four miles east of White Pigeon. In the winter, his evenings are occupied with watching television and reading.



New to Mishawaka is **Wilmer Rigdon**, a 25-year veteran employee of our Balcrank Division. He and his family recently moved into a home on Beiger Street, near the plant. While in Cincinnati, Wilmer worked in almost every department including inspection, polishing, assembly, press room and the stockroom. Currently, he is an assembler of Balcrank products. He and his wife have one son who is at home, two children who are married and a son who remained in Cincinnati to work. They also have six grandchildren. Wilmer likes to watch both baseball and football although he has never been an active participant.



A plot of ground on Buck Lake, 20 miles north of Mishawaka, will be keeping **Kenneth Maier** and his family busy for the next few years. Kenneth, a horizontal mill operator in the Machine Shop, recently purchased the land and plans to soon begin building a cottage there. In the meantime, he and his wife and their six children plan to use the spot as headquarters for weekend fishing excursions. The Maier family now lives in Granger. Kenneth began working in the Foundry in 1947, transferring to the Machine Shop in 1951.

Except for an absence of one year, **Virgil McFall** has worked at Wheelabrator since 1942. During all of those years he has worked in the Machine Shop. He is, at present, a Bullard operator. Photography is a hobby from which McFall derives a great deal of satisfaction and enjoyment. Among the favorite subjects for his photographs are his family, various sites visited by his family during vacations, and his springer spaniel. McFall lives with his wife at 55650 Brink Road, Osceola.

