

TED FAWCETT — SALESMAN-OF-THE-MONTH



Due to his consistent follow up and sales effort, Ted Fawcett, Equipment Sales Engineer-Eastern Region, closed two significant sales. Both jobs were similar, a 96" Swing Table with Sand Reclamation — one to Alloy Steel Castings, Southampton, Pennsylvania; the second to Goyne Pump, Ashland Pennsylvania. Jim Cooke, Field Sales Manager, reminds us that "at the Sand Reclamation Seminar John Burlingame asked each of our field men to book two sand reclaim jobs by the end of the year. Ted Fawcett responded within two months. What better way to win Salesman-of-the-Month recognition?" Congratulations, Ted!

QUESTERS, INC., a national organization whose purpose is to study and stimulate an interest in collecting antiques, and to encourage the preservation and restoration of historical landmarks and buildings, has as its Indiana State President, Wheelabrator's own Mildred Boehnlein. Indiana boasts 30 chapters throughout the state. Mildred, General Accounting, is a member of the Princess Mishawaka chapter.

MOST PEOPLE have two aims in life. First to make a little money, then to make a little money last.

MICHAEL D. DINGMAN, President and Chief Executive Officer of Wheelabrator-Frye Inc., has been named to the additional post of Chairman of the Board. Former Chairman Robert W. Halliday retired June 28.

HAPPY COMPANY ANNIVERSARY TO: L. H. Banicki (M.I.C.), 20 years; J.L. Forizs (Semi-Layout-Steel Shop), 15 years; W.H. Bryant (Sales Rep.-Balcrank) and P.J. Bordner (Shakeout-Foundry), 10 years.

EMERGENCY? ... Wheelabrator has its own fledgling paramedics. Steve Goen, Office Services, and Bob Nettrouer, Assembly, have received training as Emergency Medical Technicians (E.M.T.). Needed to qualify are 81 classroom hours and a minimum of 12 hours emergency hospital work.

IT'S THAT TIME AGAIN! Tickets are on sale for the Annual Julianna Club Plant Raffle. \$100, (2) \$50 and (2) \$25 savings bonds will go to five lucky winners. Be sure to buy those tickets before Friday, July 29 — drawing date. Check your bulletin board for ticket rep in your area.

THE GOLDEN GOOSE, Wheelabrator's annual report for the peanut gallery, continues to win golden praise. Most recently in the July national publication of the Chamber of Commerce, **Nation's Business**. The article points out "that although Wheelabrator products and services are not the stuff of general public interest, the report is the corporate equivalent of a best-seller."

FUN! GAMES! PRIZES! For employees and their immediate families at the annual company picnic — Saturday, August 6, Wander Conservation Club, 12 Noon-6:00 P.M., only \$2.00 per family.

HEADS — YOU WIN! The human brain, which weighs only about three pounds, is pretty small. But — It has more than ten billion parts; it is portable so you can take it wherever you go; it can be taught almost anything; it builds computers to save thinking time; it can plan ahead; it understands the Ten Commandments. Yes, the human brain is the most expertly designed mechanism devised. If only it were used a bit more often. (Thanks, Detroit Office.)

ON THE JOB ...



Del Canarecci, Assistant Personnel Manager, is the gal we all meet when we "sign in" as employees here at Wheelabrator. She began her career 34 years ago as a Mail Clerk and over the years has served in many and varied positions, including a three year stint in Pittsburgh. Detecting a "slight" preference for Notre Dame, Del told us she enjoys spectator sports and, for peace and quiet, "there's nothing like camping!"

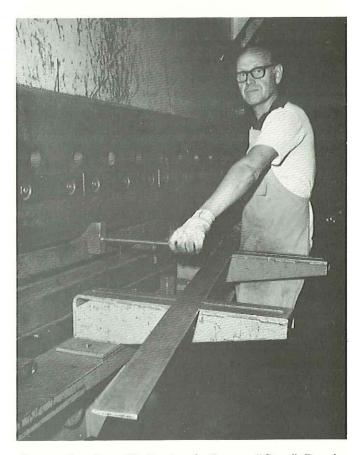
Footnote: Obviously Del began her career before the enactment of the Child Labor Law.

ON THE SPORTS SCENE ...

DAWN GOLF LEAGUE — July 11 results — Low Individual Scratch-39 B. Gasko; Low Individual Net-31 B. Gasko; Low Team Scratch-86 Team 1 (B. Gasko, G. Christy); Low Team Net-71 Team 1 again! Special recognition goes to Nick Carter who rammed home a 35-foot putt on #18 for a 17 on that hole.

TWILIGHT GOLF LEAGUE — July 4 and 6 — No regular play due to holiday. Makeup round was held on Wednesday.

Annual Wheelabrator-Dodge Tournament tomorrow — Good luck, guys!



Commuting from Walkerton is Eugene "Gene" Baughman, Brake Press Operator in Fabrication. Gene came to Wheelabrator 11 years ago and began his career as a Lathe Operator in the Machine Shop. Married, with three children and three grandchildren, Gene enjoys working in his garden and is a jogging enthusiast (his wife is, too). A must on his list of "things to do" is an annual reunion with war buddies.

PEOPLE CAN BE divided into three groups: those who make things happen, those who watch things happen, and those who wonder what happened.

FORECAST ... Editorial Assistant reports with confidence — Saturday and Sunday temperature in the 80's — sunny both days!

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