

the Wheelagram

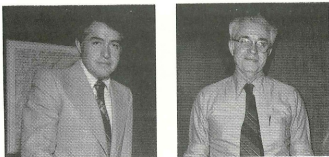


Materials Cleaning Systems Division
Wheelabrator-Frye Inc.

VOL. II NO. 24

JUNE 23, 1978

SALESMEN OF THE MONTH . . .



Congratulations to Jesús de la Garza (l) and George McNeile (r) named Salesmen of the Month by Wheelabrator de Mexico for their excellent selling job in obtaining the order for a 28" Super II Tumblast and a 96" Swing Table. The equipment was needed by Aceros Solar to clean steel valve castings and other castings. Due to Jesús' prompt reply to the inquiry, his thorough analysis of the customer's requirements and his follow up, this order was closed without competition. George had worked with Jesús instructing him on how a proper analysis is made. His support and cooperation was a key element in enabling Jesús to react so quickly to the inquiry. This award is granted to George, not only in recognition of his key role in this order, but for the many other orders our overseas companies have received because of the prompt, accurate and correct analysis George has supplied. Best wishes, Jesús and George, for continued success!

WE AIM TO PLEASE . . .



Wheelabrator personnel conduct a progress review meeting for Project Engineer "Buzz" Larson of CWC Castings-Division of Textron. A significant sale — we have designed and are fabricating a 10-wheel Monorail to clean diesel blocks at CWC. (from left) Garrett Mullins, Ray Kelsey, Dan Spinner, Hardy Stebbins, Larson, Jim Bird and Bill Koch.

FAREWELL AND BEST WISHES, MAXINE!



Maxine Cary, Secretary to Ray Leliart, Director of Research and Development, retired last Friday with almost 15 years of Wheelabrator service. Good luck, Maxine!

WHAT KIND OF A BOSS ARE YOU? Have you ever stopped to think that we, as consumers, are really "the boss?" We call the shots by buying, or not buying, the goods and services a company offers. We, ourselves, actually create employment or unemployment by our demands . . . or refusal to buy.

Are you a good boss? Do you demand quality products and services? What do you do if you don't get them?

A business must produce something you want, at a price you will pay, or you won't buy it. If the product you purchase doesn't last because of poor workmanship, then you don't go back for more. If service is not prompt and courteous, you want no part of it. Even if a product or service is excellent . . . and the price gets out of line . . . then you don't buy! Right? You say, "I don't want your poor product, your poor service, nor your high prices!" And you are no longer their customer.

If customers disappear, so do jobs . . . and, eventually, businesses.

Remember, though, that you are an employee as well as a consumer. You have, along with management, the responsibility to win and keep customers. It works both ways and it's a partnership that is important to all of us because businesses, and our jobs, depend on it.

PROMOTIONS . . . Congratulations to **Marcia Batten** promoted from Clerk-typist-Engineering to Engineering Systems Analyst.

NEW FACES . . . A Wheelabrator welcome to: **Ernest P. Brock**, Arc Welder-Fabrication; **Louis J. Hemmelgarn**, Senior Buyer-Purchasing; **Richard A. Zelmer**, Assistant Foundry Supervisor-Foundry; **Daryl W. Garrett**, Finish Bench Grinder-Assembly; and **Larry T. Koeppinger**, Sales Trainee-Marketing.

ARTIST-IN-RESIDENCE **Tony Peters** will be exhibiting his artwork Saturday and Sunday at the annually-held Leeper Park Art Fair, sponsored by the St. Joe Valley Watercolor Society. Over 100 artists will display paintings, pottery and sculpture all day June 24 and 25, Leeper Park, U.S. 31 North at the St. Joseph River.

BE PREPARED . . . Plant Shutdown isn't far off — weeks of July 16 and 23 — see your area AA rep for those money-saving tickets to your local Plitt Theaters, the United Skates of America Roller Rink and Cedar Point. **ALSO, sign off date for those planning on attending the Norton Twin 200 — Michigan International Speedway, July 16 is this coming Tuesday, June 27. Tickets will not be available after this date!**

ON THE SPORTS SCENE . . .

TWILIGHT GOLF LEAGUE RESULTS — After four rounds of play Team 6 (S. Sinders, B. Wolff, D. LaPlace, B. Gibbens) continue to lead the league. First Team Low Net (137) Team 12 (F. Walker, T. Banacka, G. VanBruene, S. Ellison); First Team Low Scratch (155) Team 11 (G. Griffin, J. Baker, R. Hullinger, L. Cookie); First Individual Low Net (29) R. Slater; First Individual Low Scratch (37) G. Griffin and H. Breske tied.

WHEELABRATOR SOFTBALL TEAM RESULTS — (June 15) Wheelabrator took Copco Steel 12-2 — **Jeff Downing**, pitcher; (June 20) Forfeit by Georgie Boy Manufacturing.

GOLF — An 18-hole course in profanity.

IT'S THE LIMIT . . .



Engineering's **TOM BURMEISTER** displays his skill as a sportsman while colleague **BROWN SANDERS**, West Central Regional Manager, prefers to relax — obviously anticipating all that good eating. (Tom — we hope at the very least Brown washed the dishes!)

WHEELABRATOR DE MEXICO SOCCER TEAM IN SEMI-FINALS . . . The Wheelabrator de Mexico soccer team closed out a successful round of matches when they met the league leaders. After a hard-fought match, the team was eliminated at the semi-finals.

Made up of employees and former employees, the team plays every Saturday morning on one of the nine soccer fields located five minutes from the Wheelabrator de Mexico offices in Naucalpan, Estado de Mexico.



Team members (standing, from left) Angel Villalobos, Vicente Arteaga, Arturo Hernandez, David Reyes, Mario Velasquez, Artemio Arteaga, Pedro Santillan; (front row, from left) Candido Cruz, Joaquin de la Cruz, Pedro Barcenas and Raul Isirdia.



Joaquin de la Torre (l) and Pedro Santillan (r) follow the flight of the ball as they lead the attack.

ND ALL AMERICAN (in his Mother's heart, that is) **Rod Johnson**, Manager-Distributor Sales, highlighted the ND '77 football season at last week's Mishawaka Lions Club luncheon. Rod was, in fact, a member of the 1949 National Championship Team — how's your knee, Rod?

Published weekly by and for employees of Materials Cleaning Systems Division.

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